

GWÅfZYfY` ; fYbn_cbhfc`Yb. `9fghY
5gm`gi WYbXY`]b`Hf]Yf`ni fØW_[Yk]YgYb`°

HfYdhck !?`ØdYb]W_. `BYi Y` ; fYbn_cbhfc`Yb`i bX
F ØW_k Y]gi b[Yb`j cb`5gm`gi WYbXYb`dfÅ[Yb`X]Y`U_hi Y`Y
G]WYf\Y]hg`U[Y`]b`8Yi hgW`UbX"

Hf]Yfž`8Yi hgW`UbX`!`A]hXYf`bYi Yb`6i bXYgfY[]Yfi b[`i bhYf
? Ub`n`Yf` : f]YXf]W`A Yfn`\ UVYb`g]W`X]Y`6YX]b[i b[Yb`ZØf
5gm`gi WYbXY`]b`8Yi hgW`UbX`a Yf_]W`j YfÅbXYfh`GY]h`XYa` "%\$"
A U]`&\$&) `k YfXYb`Ub`XYb`XYi hgWYb` ; fYbnYb`j YfghÅf_h
?cbhfc`Yb`Xi fW [YZØ\fhž`i a`]ffY[i`ÅfY`A] [fUh]cb`Y]bni XÅa` a` Yb`"
N]Y`XYf`A U» bU\`a` Yb`]gh`Ygž`5gm`VYk YfVYf`a`]h`Y]bYa
UV[YgW`cggYbYb`5gm`j YfZU\`fYb`]b`Y]bYa` UbXYfYb`9i`!@UbX
ni fØW_ni k Y]gYb`"ghYfb`"XYQ

8]Y`YfghY`F ØW_k Y]gi b[`bUW`X]YgYb`bYi Yb`FY[Y`i b[Yb`VYhfUZ
j]Yf`UZ[\Ub]gWY`GhUUhgUb[Y\Øf][Yž`X]Y`Ui g`@`I Ya Vi f[`bUW
8Yi hgW`UbX`Y]b[YfY]gh`k UfYb`"G]Y`\UhYb`ni j cf`]b` ; f]YWYb`UbX
5gm`VYUbhfU[h`8]Y`5i ZÅ`][_Y]hYb`hfUhYb`Ua` <Ui dhVU\`b\cZ]b
Hf]Yf`VY]`Y]bYf`?cbhfc`Y`Y]bYg`FY]gYVi ggYg`Ui Z``ϕ`5VgdfUWY`a`]h
XYf`Dc`]nY]`]b`@`I Ya Vi f[`k`i fXYb`X]Y`6Yhfc`ZYbYb
ni fØW_[Yk]YgYbž`XU`g]Y`b]W`h`ni`XYb`VYgcbXYfg`gW`i hnk`ØfX][Yb
; fi ddYb`[Y\ØfhYbž`X]Y`j cb`X]YgYf`A U» bU\`a` Y`Ui g[Ybca` a` Yb
g]bX`"hU[YggW`Ui`"XYQ

GWÅfZYfY` ; fYbn_cbhfc`Yb

6i bXYg]bbYba`]b]ghYf`5`Yi UbXYf`8`cVf]bXh`f7GI`Ł`Y]hYh`X]Y`bYi Yb
fYghf]_h]j Yb`A U» bU\`a` Ybž`X]Y`Ui W`Ub`XYf` ; fYbnY`ni`6Y`[]Yb
]bhYbg]j]Yfh`k`i fXYb`"6YgcbXYfg`U`Ufa`]YfYbX`ZØf`X]Y`Dc`]nY]!
; Yk Yf_gW`UZhYb`]gh`X]Y`V]bXYbXY`5bk`Y]gi b[`j`cb`8cVf]bXhž

k cbUW`U`Y: `ØW`h]b[Yž`X]Y`b]W`h`ni` VYgcbXYfg`j`i` `bYfUV`Yb
; fi ddYb`[Y\`ØfYbž`Ub`X]Y`; fYbnY`ni` fØW`[YgW`]W`h`k` YfXYb
a ØggYb`"8]Yg`i` a` ZUggh`b]W`h`bi` f`gW`k` Ub`[YfY`: fUi` Ybž`gcbXYfb
Ui` W`i` bVY`[`Y]hYhY`i` bX`?`fUb`_Y`"ØU`[YggW`Ui` "XYQ

K`À`fYbX`X]Y`6i` bXYgfY`[]Yfi` b`[`Ui` ZX]YgY`Ni` fØW`_k` Y]gi` b`[Yb`gYhnhž
[]Vh`Yg`YXcW`Gh]a` a` Yb`Ui` g`XYf`Dc`h]_ž`X]Y`X]YgY`A`U`»`bU`a` Yb`i]b
: fU`[Y`ghY`Yb`"8Yf`GD8!`: fU`_h]cbgj`]nY`Gcb`U`9]W`k` YXY`Ài` »`YfhYž
XUgg`dUi` gW`U`Y`Ni` fØW`_k` Y]gi` b`[Yb`a`]h`Yi` fcd`À]gW`Ya` `F`YW`h`b]W`h
j`YfY]bVUf`gY]Yb`i` bX`ZcfXYfh`Y]bY`Yb`[YfY`5Vgh]a` a` i` b`[`a`]h
Yi` fcd`À]gW`Yb`DUfhbYfb`ZØf`Y]b`[YfY`[Y`hYg`5gm]` YfZU`fYb`"@Ui` h
9]W`k` YXY`n]Y`h`X]Y`5bcfXbi` b`[`j` cb`8cVf]bXh`Ui` ZY]bY`5fh`XYf
A`][fUh]cbg`_cbhfc`Y`UVž`X]Y`gck`c`fYW`h]W`U`g`Ui` W`i` a` Ub]h`Af
dfcV`Ya` Uh]gW`i]gh"ØU`[YggW`Ui` "XYQ

F ØW`[Ub`[`XYf`5gm`Ubhf`À`[Y

8]Y`NU`X`Yf`5gm`Ubhf`À`[Y`i]b`8Yi` hgW`UbX`]gh]a` `YfghYb`E`i` UfhU`
&\$&) `Ui` ZYhk`U`" *"\$\$\$`[Ygi` b`_Ybž`k` Ug`Y]bYb`F`ØW`[Ub`[`j` cb
` "\$\$\$`ja` `J`Yf`[`Y]W`ni` a` `J`cf`U`f`XUfghY`h`8]YgY`5VbU`a` Y`k`]fX
YXcW`j` cf`XYa` `<]bhYf`[fi` bX`Y]bYf`]bg`[YgUa` h`[Ygi` b`_YbYb
: `i` W`ha`][fUh]cb`UbU`mg]Yfh`&\$&(`[UV`Yg`]b`8Yi` hgW`UbX`fi` bX
&) \$`-` \$\$`5gm`Ubhf`À`[Yž`k` Ug`Y]bYb`F`ØW`[Ub`[`i` a` `Yhk`U`Y]b`8f]hY`
]a` `J`Yf`[`Y]W`ni` `&\$&` `VYXYi` hYh`8]YgY`9bhk`]W`i` b`[`ZØ`f`h`ni` `XYf
: fU`[Yž`cV`X]Y`j` Yfgh`À`f`_hYb`i` ; fYbn`_cbhfc`Yb`hUhg`À`W`i]W`Y]bY
HfYbXi` a` _Y`f`]b`XYf`i` W`ha`][fUh]cb`VYk`]f`_Yb`_Øb`bYbž`XU
Ghi`X]Yb`nY][Ybž`XUgg`Yg`_Y]bY`g][b]Z`_UbhY`J`YfV]bXi` b`[`nk`]gW`Yb
; fYbn`_cbhfc`Yb`i` bX`Y]bYf`hUhg`À`W`i]W`Yb`J`Yff]b`[Yfi` b`[`XYf
: `ØW`h]b`[gnU`Yb`[]Vh"ØA` YX]YbX]YbghY!`⇒`hY`[fUh]cb`Q

⇒` `X`f`&\$&(`UVYb`Yhk`U`i` " "\$\$\$`DYfgcbYb`i` bYf`Ui` Vh`X]Y`; fYbnY
bUW`8Yi` hgW`UbX`ØVYfhfYhYbž`k` Ug`Y]bYf`g][b]Z`_UbhYb`5VbU`a` Y
j`cb`" *`i` `Ybhgd`f]W`h`Hfc`m`XYf`A`U`»`bU`a` Yb`k` Uf`X]Y`A`Y`f`Y]h
X]YgYf`9]bYf]gYb`ØVYf`X]Y`XYi` hgW`!dc`b]gW`Y`; fYbnYž`k` À`fYbX`]b
UbXYfYb`9i`!GhUUhYb`k`]Y`; f]YW`Yb`UbX`X]Y`NU`Yb`Ubgh]Y`[Yb`
8]Yg`k`Y]gh`XUfUi`Z`]\bž`XUgg`g]W`A`][fUh]cbg`fci` hYb`ØZhYfg`Ub`X]Y
bYi`Yb`?`cbhfc`Yb`UbdUggYb`i` bX`gca`]h`_Y]b`X]fY`_hYf
Ni`gUa` a` Yb`Ub`[`nk`]gW`Yb`ghfYb`[YfYb`?`cbhfc`Yb`i` bX`XYf`NU`

XYf'5gm`UbhfÄ[Y`YI]gh]Yfh"OA YX]YbX]YbghY! ðhY[fUh]cbQ

8YhU]`g	
C fh	Hf]Yfž'8Yi hgW`UbX
E i Y`Yb	<ul style="list-style-type: none">• k k k "ghYfb"XY• k k k "hU[YggW`Ui "XY• a YX]YbX]Ybgh!]bhY[fUh]cb"XY

6Ygi W`Yb`G]Y`i bg`Ui Z.`b!U["XY