

F Y hhi b [ga Ub bgWÅ UZhY b ·ØVY b ·ZØf ·XY b
9fb ghZU`· ·? UhUghfcd \Y b gWÅ i hn·]b ·7Y`Y

F Y hhi b [ga Ub bgWÅ UZhY b ·]b ·B]YXYfgUWÅ gY b ·hfU]b]YfY b ·ZØf
· UhUghfcd \Y b ZÅ`Y ži a ·gWÅ bY`Y ·a YX]n]b]gWÅ Y ·<]ZY ·]b
a cV]Y b ·9]bgÅ hnY b ·ni ·[Yk Å \f·Y]ghY b"

·b ·8Yi hgWÅ `UbX ·VYfY]hY b ·g]WÅ ·a YX]n]b]gWÅ Y ·9]bgUhn_fÅ ZhY ·Ui Z
a Ò[·]WÅ Y ·? UhUghfcd \Y b ·j cfž]bXY a ·g]Y ·] \fY ·: Å \][·_Y]hY b ·]b ·XY f
B chZU`·] Yfgcf [i b [·gWÅ Å fZY b "·8]Yg ·]gh·VYgcbXYfg ·k]WÅ h][ž·k Ybb
a Ub ·Ub ·G]hi Uh]cbY b ·XY b _hž]b ·XY bY b ·[fc»Y ·; fi ddY b ·] cb
A Y bgWÅ Y b ·gcZcfh·a YX]n]b]gWÅ Y ·<]ZY ·VY b Òh][Y b ž·k]Y ·Yg ·VY]
B Uhi f_UhUghfcd \Y b ·XY f·: U`·gY]b ·_Òb bhY "·9]bY ·, Vi b [ž·X]Y ·XY fnY]h
]b ·7Y`Y ·ghUhhZ]bXY hž·i a ZUggh·gdYn]Y`Y ·9]b \Y]hY b ·Ui g
B]YXYfgUWÅ gY b ž·X]Y ·cdh]a U`·Ui Zgc`WÅ Y ·< YfUi gZcfXY fi b [Yb
j cfVYfY]hY h·k YfXY b"

F i bX ·%&\$ ·9]bgUhn hY Ua gž·VYghY \Y bX ·Ui g·YfZU \fY bY b
F Y hhi b [ggUb]hÅ hY fb ·i bX ·Y fnhY b ž·hfU]b]YfY b ·i bhY f·fY U`]gh]gWÅ Y b
6YX]b [i b [Y b "·8]YgY ·, Vi b [·k]fX ·j cb ·XY b ·a YX]n]b]gWÅ Y b
9]bgUhn_fÅ ZhY b ·fA 9? Ł·Ui g·@ØbY Vi f [·i bX ·C ·XY b Vi f [·Xi fWÅ [YZØ \fh"
8 Ug ·B]YXYfgÅ WÅ g]gWÅ Y ·@UbXYgUa h·ZØf ·6fUbX! ·i bX
· UhUghfcd \Y b gWÅ i hn·fB @6? Ł·\Uh·X]YgY ·k]WÅ h][Y ··b]h]Uh]j Y
cf [Ub]g]Yfhž·i a ·g]WÅ Y fni ghY`Y b ž·XUgg·X]Y ·9]bgUhn_fÅ ZhY ·]b ·XY f
@U [Y ·g]bX ž·Ui WÅ ·]b ·Gd]hnY bnY]hY b ·[fc»Y b ·5bghi fa ·j cb ·J Yf·Y hnhY b
ni ·VYk Å ·h][Y b ·i bX ·a YX]n]b]gWÅ Y ·6Y \UbX ·i b [gghÅ hnY b ·gWÅ bY`·
Y]bni f]WÅ hY b"

? ca d`YI Y ·, Vi b [ggnY bUf]Y b ·ni f
? UhUghfcd \Y b VYk Å ·h][i b [

8]Y ·, Vi b [ggnY bUf]Y b ·g]bX ·Zc` [·]WÅ ·n]Ya ·`WÅ ·_ca d`YI "·8 Ug

U_hi Y`Y`GnYbUf]c`g]Y\h`Y]bYb`\YZh][Yb`Ghi fa `a]h`\YZh][Ya
FY[Ybž<U[Y`i bX`ghUf_Yb`K]bXYb`j cfž`XYf`Yf\YV`]WXY`GW`ÀXYb
Ub`XYf`bZfUghfi _hi f`j Yfi fgUWXYb`k ØfXY`"8]YgY`5fhj`cb
K YhhYfYfY][b]g`_ØbbhY`b]W`h`bi f`GhfU» Yb`i bX` ; YV`Ai XY`]b
A]h`Y]XYbgW`UZh`n]Y\Ybž`gcbXYfb`Ui W`a YX]n]b]gW`Y
9]bf]W`hi b[Yb`Yfbgh\UZh`VY\]bXYfb`"9g`k]fX`XUj`cb`Ui g[Y[Ub[Ybž
XUgg`gc`W`Y`I a`gh`ÀbXY`Yg`bchk YbX][`a UWXYbž`U`hYfbUh]j
6Y\UbX`i b[gghY`Yb`]b`_i fnZf]gh][`Ui Z[YVUi hYb`9]bf]W`hi b[Yb`ni
Yff]W`hYb`"

8]Y`HYUa`g`ØVYb`XU\Yf`b]W`h`bi f`XYb`5i ZVUi`X]YgYf
9]bf]W`hi b[Ybž`gcbXYfb`Ui W`X]Y`YZZ`_h]j`Y`DUh]YbhYbj`Yfgcf[i b["
8]Y`?ccfX]bUh]cb`i bhYf`XYb`HYUa`a]h[`]YXYfb`gck]Y`X]Y`Bi`mi`b[
XYf`j cf\UbXYbYb`F`Yggci`fW`b`ghY\Yb`XUVY]`]a`J`cfXYf[fi`bX`"9g
]gh`YbhgW`Y]XYbXž`XUgg`U`Y`6YhY]`][hYb`]a`9fbghZU``gW`bY``i`bX
YZZ]n]Ybh`\UbXY`b`_ØbbYbž`i`a`XYb`J`Yf`YhhYb`gc`fUgW`k`]Y
a`Ø[`]W`X]Y`bchk`YbX][Y`<]ZY`ni`_ca`a`Yb`ni`"UggYb`"

9]b`k`Y]hYfYf`k`]W`h][Yf`5gdY`_h`X]YgYf` , Vi`b[`]gh`X]Y`]bhYfbUh]cb`U`Y
Ni`gUa`a`YbUfVY]h`a` :`U`Y`Y]bYf`_ØbZh][Yb`?UhUghfcd`Y`]b
8Yi`hgW`UbX`_ØbbhYb`X]Y`A`9?`Ui`g`B`]YXYfgUW`gYb`b]W`h`bi`f`]a
b`UbXž`gcbXYfb`Ui`W`ØVYf`X]Y`@UbXYg[fYbnYb`\]bUi`g`h`h][
k`YfXYb`"8]Y`VYfY]h[YghY`hYb`a`YX]n]b]gW`Yb`F`Yggci`fW`b`_ØbbhYb
gca`]h`Ui`W`]b`B`UW`VUf`ÀbXYfb`ni`f`J`YfZØ[i`b[`ghY\Ybž`k`Ug`X]Y
6YXYi`hi`b[`X]YgYf` , Vi`b[`bcW`i`bhYfghfY]W`h`"

J`cfVYfY]hi`b[`Ui`Z`XYb`9fbghZU``

8]Y`I`a`gYhni`b[`gc`W`Yf` , Vi`b[Yb`nY][h`XYi`h]W`ž`k`]Y`k`]W`h][
K`Y]hYfV]X`i`b[`i`bX`gh`ÀbX][Y` , Vi`b[Yb`g]bXž`]bgVYgcbXYfY`]a
?cbhYI`h`XYf`]ffYU`Yb`9fY][b]ggYž`X]Y`gW`bY``Y]bhfYhYb`_ØbbYb`"
8Yf`?UhUghfcd`Y`bgW`i`hn`]b`8Yi`hgW`UbX`k`]fX`j`]Y`Y
<YfUi`gZcfXYfi`b[Yb`a`]h`g]W`Vf]b[Ybž`k`Ybb`X]YgY`gdYn]Y`Yb
9]b`Y]hYb`]b`Y]bYa`fYU`Yb`B`chZU``[YZcfXYfh`g]bX`"Gc`W`Y
J`cfVYfY]hi`b[Yb`gh]a`a`Yb`X]Y`9]bgUhn`_f`ÀZhY`Ui`Z`i`bYfk`UfhYhY
G]hi`Uh]cbYb`Y]bž`]b`XYbYb`gW`bY`Yg`<UbXY`b`YbhgW`Y]XYbX`gY]b
_Ubb`"

8 Ug`B @6? ` \YVh` \Yfj cfž`XUgg`gc`WXY`HfU]b]b[g`b]W`h`bi`f`Ui`Z
hY`W`b]g`W`Y`5gdY`_hY`Zc`_i`gg]Y`fh]g]bX`ž`gcbXYfb`Ui`W`X]Y
HYUa`XmbUa`_]`i`bX`?`ca`a`i`b]_U]h]cb`]bbYf`U`V`XYf`9]bgUhm`_f`Å`Z`hY
gh`Å`f`_Yb`";`Ya`Ø`gY!`_`Vi`b[`Yb`g]bX`b]W`h`bi`f`Y]bY
;`fi`bXj`cfUi`ggY`hni`b[`Z`Ø`f`X]Y`a`YX]n]b]g`W`Y`b`9]bgUhm`_f`Å`Z`hY`ž
gcbXYfb`Ui`W`X]Y]b`G`W`f]h]h]b`F`]W`h`i`b[`Y]bYf`VY`ggYfYbž`[`i`h
cf[`Ub]g]Y`fhYb`?`UhUghfcd` \YbVYk`Å`h][`i`b[`ž`X]Y`XUfUi`Z`UVn]Y`hž`X]Y
5i`gk`]f`_i`b[`Yb`j`cb`B`Uhi`f`_UhUghfcd` \Yb`ni`a`]b]a`]YfYb"

9]bnY`b`VY`hfUW`hY`h`nY][`h`g]W`ž`XUgg`X]Y`gY`A`U»`bU`a`Yb`b]W`h`bi`f`
b`ch`k`YbX][`g]bX`ž`gcbXYfb`Ui`W`X]Y`b`hg`W`Y]X`Y`b`X`X`U`Z`Ø`f`ž`k`]Y`g`W`b`Y`
i`bX`Y`Z`Z`_`h]j`<`Z`Y`a`c`V]`]g]Y`fh`k`Y`f`X`Y`b`_`U`b`b`ž`k`Y`b`b`X`Y`f`6`Y`X`U`f`Z`U`a
[`f`Ø»`hY`b`]`gh`"`ž`X`Y`f`G`W`f]h`hž`Y`X`Y`_`_`Vi`b[`k`]f`X`X`U`ni`V`Y]h`f`U[`Y`b`ž`X`U`gg
X]Y`HY`U`a`g`]b`Y]b`Ya`h`U`hg`Å`W`X]W`Y`b`B`c`h`Z`U`V`Y`f`Y]h`gh`Y`b`_`Z`Ø`f`X]Y
A`Y`b`g`W`Y`b`ž`X]Y`g]Y`ni`g`W`Ø`h`n`Y`b`i`b`X`ni` \Y`Z`Y`b`j`Y`f`g]`W`Y`b"

9b`h`k`]W`_`i`b[`X`Y`f`

?`UhUghfcd` \Yb`g`W`i`h`na`U»`b`U`a`Y`b`]`b`

8`Y`i`h`g`W`_`U`b`X`

8`Y`f`?`UhUghfcd` \Yb`g`W`i`h`n]b`8`Y`i`h`g`W`_`U`b`X` \U`h`g]W`_`]a`_`@`U`i`Z`Y`X`Y`f`
ž`U` \f`Y`Y`f` \Y`V`]W`_`k`Y]h`Y`f`Y`b`h`k`]W`_`Y`h`B`U`W`X`Y`a`N`k`Y]h`Y`b`K`Y`h`_`f]Y[
k`i`f`X`Y`Y]b`i`a`Z`U`gg`Y`b`X`Y`g`G`m`g`h`Y`a`ni`f`6`Y`k`Å`h][`i`b[`j`cb`N]j`]g`W`i`h`n!
i`bX`?`UhUghfcd` \Yb`g`n`Y`b`U`f]Y`b`Ui`Z[`Y`V`U`i`h`_`ž`X`Y`b`_`Y`h`h`Y`b`
ž`U` \f`n`Y` \b`h`Y`b` \U`V`Y`b`B`U`hi`f`_`UhUghfcd` \Yb`k`]Y`_`V`Y`f`g`W`k`Y`a`a`i`b[`Y`b`ž`
G`h`Ø`f`a`Y`i`b`X`d`U`b`X`Y`a`]Y`V`Y`X]b[`h`Y`<`Y`f`U`i`g`Z`c`f`X`Y`f`i`b[`Y`b`[`Y`n`Y][`hž`X`U`gg
Y]b`Y`Y`Z]n]Y`b`h`Y`_`c`c`f`X]b]Y`f`h`Y`5`b`h`k`c`f`h`j`cb`Y`b`hg`W`Y]X`Y`b`X`Y`f`
6`Y`X`Y`i`h`i`b[`]`gh"

8]Y`9]b`Z`Ø` \fi`b[`X`Y`f`a`Y`X]n]b]g`W`Y`b`9]bgUhm`_f`Å`Z`hY`f`A`9?`Ł`k`U`f`Y]b`
k`Y]h`Y`f`Y`f`G`W`f]h]h`ni`f`G`h`Å`f`_i`b[`X`Y`f`B`c`h`Z`U`j`c`f`g`c`f[`Y]b`8`Y`i`h`g`W`_`U`b`X`"
8]Y`A`9?`k`i`f`X`Y`b`]b`X`Y`b`_`Y`h`h`Y`b`ž`U` \f`Y`b`k`Y]h`Y`f`d`f`c`Z`Y`gg]c`b`U`]g]Y`f`h`
i`bX`V`Y`Z]b`X`Y`b`g]W`_`]b`Y]b`Y`f`g`h`Å`b`X][`Y`b`K`Y]h`Y`f`V]X`i`b[`ž`i`a`_`]b`
`c`a`d`Y`i`Y`b`@`U[`Y`b`g`W`b`Y``i`b`X`Y`Z`Z`_`h]j`f`Y`U[`]Y`f`Y`b`ni`_`_`Ø`b`b`Y`b`"8`U`g`
B]Y`X`Y`f`g`Å`W`g]g`W`Y`_`@`U`b`X`Y`g`U`a`h`Z`Ø`f`6`f`U`b`X!`i`b`X`?`UhUghfcd` \Yb`g`W`i`h`n`
gd]Y`h`X`U`V`Y]Y]b`Y`n`Y`b`h`f`U`Y`F`c`_`Y`V`Y]X`Y`f`D`U`b`i`b[`i`b`X`
8`i`f`W`Z`Ø` \fi`b[`j`cb`_`_`Vi`b[`Y`b`i`b`X`G`W`i`i`b[`Y`b`"

Ni gUa a YbUfVY]h'nk]gWk Yb'j YfgWk]YXYbYb
=bgh]hi h]cbYb

9]b'k Y]hYfYf'k]Wk h] Yf'5gdY_h'XYg'? UhUghfcd\YbgWk i hnYg']b
8Yi hgWk`UbX']gh'X]Y`Ni gUa a YbUfVY]h'nk]gWk Yb'j YfgWk]YXYbYb
=bgh]hi h]cbYb'i bX'C f[Ub]gUh]cbYb": Yi Yfk Y\ fž'GUb]hÅhgX]YbghYž
HYWk b]gWk Yg'<]Zgk Yf_`fH<K ěi bX'C f[Ub]gUh]cbYb'k]Y`XUg`F chY
?fYi n`UfVY]hYb`Yb[`ni gUa a Ybž'i a `Y]bY`gWk bY`Y'i bX`YZZY_h]j Y
FYU_h]cb`Ui Z'? UhUghfcd\Yb`ni `[Yk Å\ f`Y]ghYb" 8]YgY
]bhYfX]gn]d`]bÅfY`Ni gUa a YbUfVY]h']gh`YbhgWk Y]XYbXž'i a
FYggci fWk b`ni `VØbXY`b'i bX': UWk k]ggYb`Ui gni hUi gWk Yb"

8]Y`YfZc`[fY]Wk Y`8i fWk ZØ\fi b[`j cb', Vi b[Ybž'k]Y`XUg`U_hi Y`Y
HfU]b]b[`]b`7Y`Yž']gh`Y]b`NY]Wk Yb`ZØf`X]YgYg`_ccdYfUh]j Y
J cf[Y\Ybž`XUg`Yg`XYb`9]bgUhn_fÅZhYb`Yfa Ò[`]Wk hž'g]Wk `Ui Z
j YfgWk]YXYbY`GnYbUf]Yb'j cfni VYfY]hYb`i bX`Y][YbghÅbX][`]a `: U`
Y]bYg`hUhgÅWk `]Wk Yb`B chZU`g`ni `UbXY`b"

8 Yf`9]bZ'i gg'j cb`? `]a Uk UbXY`i bX

I fVUb]g]Yfi b[`Ui Z`XYb`? UhUghfcd\YbgWk i hn

8]Y`<YfUi gZcfXYfi b[Yb`ZØf`XYb`? UhUghfcd\YbgWk i hn`]b
8Yi hgWk`UbX']ghY][Yb`Xi fWk `X]Y`5i gk]f_i b[Yb`XYg`? `]a Uk UbXY`g
i bX`X]Y`ZcfhgWk fY]hYbXY`i fVUb]g]Yfi b[``9i hfYa Y
K YhhYfYfY][b]ggYž'k]Y`g]Y]b`XYb`Y`hnhYb`>U\ fYb`ni bY\ a YbX
Ui ZhfYhYbž'ghY`Yb`X]Y`9]bgUhn_fÅZhY`j cf`bYi Y`<YfUi gZcfXYfi b[Yb`
GhØfa Y`i bX`, VYfZi hi b[Yb`j Yfi fgUWk Yb`b]Wk hi bi f`i ba]hY`VUFY
GWk ÅXYbž'gcbXYfb`Ui Wk `Ub[Zf]gh][Y`]bZfUghfi _hi fY`Y`DfcV`Ya Yž
X]Y`X]Y`a YX]n]b]gWk Y`J Yfgcf[i b[`VYY]bhfÅWk h][Yb`_ØbbYb"

8]Y`i fVUb]g]Yfi b[`hfÅ[hini gÅhn`]Wk `ni f`?ca d`YI]hÅh`XYf`9]bgÅhnY
VY]ž`XU`]b`X]Wk h`VYg]YXY`hYb`; YV]YhYb`X]Y`FYggci fWk b`_bUddYf
g]bX`i bX`X]Y`9]bgUhn_fÅZhY`YZZY_h]j Yf`d`UbYb`a ØggYb" 8]Y
B chk YbX][_Y]hž`Ui Zgc`Wk Y`J YfÅbXYfi b[Yb`ni `fYU[]YfYbž
i bhYfghfY]Wk h`X]Y`6YXYi hi b[`fY[Y`a Å»][Yf`, Vi b[Yb`i bX
GWk i`i b[Ybž'i a `Ui Z`bYi Y; YZU\ fYb`U[Yb`j cfVYfY]hYhni `gY]b"

GhUh]gh]gW\Y`9bhk]W`i b[Yb`i bX
Ni _i bZhgdYfgdY_h]j Yb

9]bY`i a ZUggYbXY`GhUh]gh]_`ni f`9]bgUhnU\`XYf`A 9?`i bX`XYb
XUa]h] YfVi bXYbYb`?cghYb`_ÖbbhY`XUVY]`Y`ZYbž`X]Y
YfZcfXYf`]W\Yb`F Yggci fW\b`VYggYf`ni `d`UbYb``a `U\f`&\$`%`k UfYb
]b`8Yi hgW`UbX`]bg[YgUa hifi bX`%", \$\$`9]bgÄhnY`Xi fW
?UhUghfcd\YbgW\i hncf[Ub]gUh]cbYb`Xc_i a Ybh]Yfhž`Y]bY`NU\`ž`X]Y
]b`XYb`_ca a YbXYb`U\fYb`Ui Z[fi bX`XYf`cVYb`[YbUbbhYb
: U_hcfYb`j cfUi gg]W\h]W`ghY][Yb`k]fX``8U\Yf`]gh`Yg
YbhgW\Y]XYbXž`XUgg`X]Y`J YfUbhk cfh]W\Yb`k Y]hYf\]b`]b`X]Y
5i gV]`Xi b[`i bX`5i gghUhi b[`XYf`9]bgUhn_fÄZhY`]bj Ygh]YfYb`"

8YhU]`g

6Ygi W\Yb`G]Y`i bg`Ui Z.`b!U["XY