

9I '[Y\h[Y[Yb'9`cb'A i g_g'L j cf. 8 UhYbgW\i hn! I bhYfgi W\i b['[YghUfhYh°

5a '% "\$ ("&\$&) 'i bhYfgi W\h'X]Y']f]gW\Y'8 UhYbgW\i hVY\ÖfXY
9`cb'A i g_g'D`UhhZcfa 'L'k Y[Yb'i bfYW\ha Å»][Yf
8 UhYbbi hni b['ZØf'? =



8 i V`]bž`≠`UbX`!`8]Y']f]gW\Y'8 UhYbgW\i hVY\ÖfXY'8 D7` \Uh'Y]bY
I bhYfgi W\i b['[Y[Yb'X]Y'Cb']bYd`UhhZcfa 'L'fY\Ya U`g`Hk]hYfŁ
Y]b[Y`Y]hYh"8]YgY`A U» bU\ a Y`ghY\h`a`Ni gUa` a Yb\Ub[`a`]h'XYf
J Yfk YbXi b[`dYfgcbYbVYnc[YbYf'8 UhYb`ni a`HfU]b]YfYb`XYg'? ≠
7\UhVchg'; fc_`"N]Y`XYf`I bhYfgi W\i b[`]ghYgž`ni `'_`ÄfYbž`cV`X]Y
8 UhYb`j`cb`Yi`fcd`Ä]gW\Yb`Bi hYfb`Ui`g`ÖZYbh]W\`ni [`Äb[`]W\Yb
6Y]hfÄ[Yb'i bfYW\ha Å»][`j`Yfk`YbXYh`k`i`fXYb`"8]YgY
≠Zcfa Uh]cbYb`k`i`fXYb`i`bhYf`UbXYfYa` `j`cb`I`bgYf`A`]hhY`Yi`fcdU
j`YfÖZYbh]W\h"

8]Y'8 D7` \Uh'VYfY]hg`]b`XYf`J`Yf[`Ub[`Yb\Y]h'Y]bY`Ä`b`]W\Y
I bhYfgi W\i b['[Y[Yb'; cc[`Y`Y]b[Y`Y]hYhž`Ui W\`]b`X]YgYa` :`U`
hYghYh`a`Ub`X]Y'9]b`U`hi`b[`XYf'8 UhYbgW\i hn!; fi bXj YfcfXbi b[

\]bg]W\h]W\`XYf`J Yfk YbXi b[`dYfgcbYbVYnc[YbYf`8UhYb`ni a
HfU]b]YfYb`Y]bYg`? ≠A cXY`g" `G][b]Z_ Ubh`]ghž`XUgg`L`]a
j Yf[Ub[YbYb`Gca a Yf`Ub[Y_ØbX][h`UhhYž`VYgh]a a hY`8UhYb
Yi fcdÀ]gW\Yf`Bi hnYf`b]W\h`Àb[Yf`ZØf`gY]bY`? ≠9bhk]W_`i b[`ni
j Yfk YbXYb" `8]YgY`5b_ØbX][i b[`ZØ\fhY`XUni ž`XUgg`X]Y`8D7`Y]bY
?`U[Y`j cf`XYa`]f]gW\Yb`<][\`7ci fh`ZU`Yb`Y]Y»" `Bi b`k]fX`YXcW
YfbYi h`[YdfØZhž`cV`L`[Y[Yb`X]Y`F]W\h`]b]Yb`j Yfghc» Yb`U`hž`k]Y
Ui g`HU[Yggd]Y[Y`Y`Yfj cf[Y`h`

Dc`]h]gW\Y`i bX`k]fhgW\UZh`]W\Y
9bhk]W_`i b[Yb

I bhYfXYggYb`_ØbX][hY`XYf`Fi gg]gW\Y`DfÀg]XYbh`K`UX]a]f`Di h]b
Y]b`a]`]UfXYbgW\k YfYg`5i ZfØghi b[gdfc[fUa a`ZØf`X]Y`fi gg]gW\Y
?f]Y[gZchhY`Ub" ; Yd`Ubh`g]bX`≠j Ygh]h]cbYb`]b`<Ø\Y`j cb` , +
A]`]UfXYb`9i fc`ZØf`XYb`6Ui `bYi Yf`6cchY`i bX`GW\]ZY`]a `bÀW\ghYb
≠\fnY`bh`F i gg`UbX`VYgW\fY]Vh`X]YgY`5i ZfØghi b[`U`g`b`chk YbX][Y
FYU_h]cb`Ui ZbYi Y` ; YZU`fYb`i bX`<YfUi gZcfXYfi b[Ybž`k Ug`]b`XYb
U_hi Y`Yb`[Ycdc`]h]gW\Yb`GdUbbi b[Yb`ni`j YfghY`Yb`]ghž`[Ya`À»
XYb`5b[UVYb`j cb`I bgYf`A]hhY`Yi fcdU"

≠`8Yi hgW`UbX`k]YXYfi a`[]Vh`Yg`J YfÀbXYfi b[Yb`VY]`XYf
?`]a Udc`]h]_`8]Y`?cU`]h]cb`Ui g`l b]cb`i bX`GD8`U`h`XUg`?`]a U[Y`X
Ui g`XYa` `?cU`]h]cbgj YfhfU[` [Yghf]W\Ybž`k Ug`a Ø[`]W\Yfk Y]gY`ni
Y]bYa`DfY]ggW\cW_`ZØ`fYb`_ØbbhY" `Dfc[bcgYb`XYi hYb`XUfUi Z`\]bž
XUgg`XYf`7C`&!DfY]g`]a` `?fUZhghcZdfY]g`V]g`&\$&+`a`]bXYghYbg
j YfXcddY`h`k YfXYb`_ØbbhYž`k Ug`nk]gW\Yb`") `i bX`" , `7Ybh`dfc
@]hYf`VYXYi hYb`k ØfXY" `l fgdfØb[`]W\`gc`hY`XUg`?`]a U[Y`X`ni f
5Va`]XYfi b[`j cb`DfY]gghY][Yfi b[Yb`X]YbYb"

HYW\bc`c []gW\Y`9bhk]W_`i b[Yb`i bX
; Ygi bX`Y]hgf]g]_Yb

Ni gÀhn`]W\`k]fX`]b`7\]bU`j cb`Y]bYa` `bYi Ybž`UbghYW_YbXYfYb
<) B`%!GhUa a`VYf]W\hYh" `8]Y`W\]bYg]gW\Y` ; Ygi bX`Y]hgVY`ØfXY
Yf_`ÀfhYž`XUgg`X]YgYf`GhUa a`Y]b`Yf`\Ø`hYg`5bghYW_`i b[gf]g]_c`ZØf
A YbgW\Yb`XUfghY`h" `9]b`Yb`hgd`fYW\YbXYg`8c`_i a` Ybh`XYg

B Uh]cbU`Yb`NYbhf i a g`ZØf`? fUb_\Y]hg_cbhfc`Y`i bX`!dfÅj Ybh]cb
 f7\]bU`787k`]gh[Y`YU_h`k cfXYbž`k Ug`Ui Z`Y]b`k UW`gYbXYg`F]g]_c
 ZØf`X]Y`ÒZYbh`]W`Y` ; Ygi bX`Y]h` \]bk Y]ghž`k]Y`I **bgYf**
A]hhY`Yi fcdU`VYf]W`hYh`

⇒ a `?cbhYI h`XYf`X][]hU`Yb`HfUbgZcfa Uh]cb`d`Ubh`8Yi hgW`UbX`X]Y
 9]bZØ\fi b[`Y]bYf`j YfdZ]W`hYbXYb`X][]hU`Yb`X`Ybh]h`Åh`ZØf`U`Y
 6Øf[Yf`"8]YgYg`6Øf[Yf_c`bhc`gc`"dYfgØb`]W`Y`8 UhYb`k]Y
 F Y]gYdUggž: Ø\ fYfgW`Y]bž`Z]bUb n]Y`Y`i bX`[Ygi bX`Y]h`]W`Y
 ⇒ Zcfa Uh]cbYb`Yb`h`U`hYb`"N]Y`"]ghž`V]g`&\$` \$`g]W`Yfni ghY`Ybž`XUgg
 YXYf`9I !6Øf[Yf`X][]hU`"]XYbh]Z]n]Yfh`k YfXYb`_Ubb"

: Øf`k Y]hYfZØ\ fYbXY` ⇒ Zcfa Uh]cbYb`ØVYf`X]Y`fYW`h`]W`Yb
 ; fi bX`U[Yb`XYg`8 UhYbgW`i hnYg`]a`6YfY]W`?Øbgh`]W`Yf
 ⇒ hY`][Ybnž`Ya dZY`Yb`k]fž`X]Y`K YVgY]hY`XYg`@UbXYg`6UXYb!
 K ØfhYa VYf[`ni `VYgi W`Yb.` **6UXYb!K ØfhYa VYf[**
8 UhYbgW`i hn`

8YhU]`g	
J cfZU``	Gcbgh][Yg
C fh	8i V`]bž`f`UbX
E i Y`Yb	<ul style="list-style-type: none"> • k k k "i bgYf!a]hhY`Yi fcdU`Wca • k k k "hU[Yggd]Y[Y`"XY • k k k "VUXYb! k i YfhYa VYf["XUhYbgW`i hn"XY

6Ygi W`Yb`G]Y`i bg`Ui Z.`b!U["XY