

6fca Y`]Yb`]a `; UfhYb. `9l dYfhYb` [YVYb
H]ddg`ZØf` : UfVYbdfUW`h`i bX`DZY`[Y`

9bhXYW`Yb`G]Y`X]Y`ZUgn]b]YfYbXYb`6fca Y`]Yb`i bX
H]`UbXg]Yb`]a `6chUb]gW`Yb` ; UfhYb`@Y]dn][`a `]h
9l dYfhYbh]ddg`ni f`DZY`[Y`i bX` ; YghU`hi b`["

5a `%(" ' 5dfj ' &\$&) `VYgi W`hY`X]Y`F YdcfhYf]b`A Ufh\U`6Yf`[\c`X`XYb
6chUb]gW`Yb` ; UfhYb`]b`@Y]dn][ži a `g]W`ØVYf`X]Y`ZUgn]b]YfYbXY
K Y`hXYf`6fca Y`]Yb`i bX`H]`UbXg]Yb`ni `]bZcfa `]YfYb`"8]Y`DZUbnyb
g]bX`VY`_Ubbh`ZØf`]\fY`Vi bhYb`6`ØhYb`i bX`\UfhYbž`[`AbnYbXYb
6`ÀhhYf`"8Ua `]hX]Y`Ni gW`Ui Yf`j cb` A 8 F ` ; UfhYb` `a Y`f`ØVYf`X]Y
; UfhYbdZY`[Y`YfZU`fYbž`[UV`X]Y`9l dYfh]b`]bYh`?`]b[bYf`k Yfh] c`Y
H]ddg`ni f`DZY`[Y`i bX`ni a `K UW`ghi a `j cb`6fca Y`]Yb`ZØf`XYb
\Y]a `]gW`Yb` ; UfhYb`"

?`]b[bYf`XYa cbghf]YfhY`ni XYa ž`k]Y`H]`UbXg]Ybž`Y]bY`VYgcbXYfY
; fi ddY`j cb`Yd]d`mh]gW`Yb`DZUbnyb`Ui g`XYf` : Ua `]Y`XYf
6fca Y`]Yb`[Yk `W`gYž`Ui Z`_Y]bY`6fYhhYf`[YVi bXYb`k YfXYb
_ØbbYb`"8]YgY`DZUbnyb`nY]W`bYb`g]W`XUXi fW`Ui gž`XUgg`g]Y
c`bY`9fXY`i bX`Gi VghfUh`k UW`gYbž`k Ug`g]Y`VYgcbXYfg`]bhYfYggUbh
ZØf`X]Y`K c`bi b[g[YghU`hi b[`a UW`h` `ÀfY`5bdUggi b[gZ`À][_Y]h`Ub
j YfgW`]YXYbY`@VYbYgf`Ài a Yž`j cf`U`Ya `]b`XYb`HfcdYb`i bX
Gi Vhfc`dYbž`gcf[h`XUZØfž`XUgg`g]Y`ni bY`a YbX`U`g`N]YfdZUbnyb`]b
K c`bi b[Yb`i bX`HYffUf]Yb`Y]b[YgYhnh`k YfXYb`"@Ui h`
; UfhYb`^ci fbU` `i a ZUggh`X]Y` ; Uhhi b[`H]`UbXg]U`Yhk U`) \$\$`5fhYbž
X]Y`j cf`U`Ya `]b`GØXUa Yf]_U`j YfvfY]hYh`g]bX`"

K UW`ghi a `i bX`DZY`[Y`j cb`H]`UbXg]Yb

H]`UbXg]Yb`VYbØh][Yb`gdYn]Z]gW`Y`DZY`[YVYX]b[i b[Ybž`i a `ni
[YXY]\Yb`"G]Y`VYbØh][Yb`Y`Y`GhUbXcfhY`i bX`fY`[Y`a `À»][Yg

6YgdfØ\Yb'a]h_U`_Ufa Ya `K UggYf"8UfØVYf`\]bUi g`Ya dZ]Y\`h`Yg
g]W ž`g]Y [Y`Y [Ybh]W `ni `XØb [Yb"8]Y`DZUbnyb`g]bX`i b []Zh [`ZØf
A YbgW Yb`i bX`H]YfYž`_ØbbYb`YXcW `gd]hY`6`ÀhYf`\UVYbž`X]Y
j cfg]W h [Y`< UbX\UVi b [`YfZcfXYfb` ; UfhYb`^ci fbU`"

8]Y`6`ØhYnY]h`XYf`H]`UbXg]Yb`j Uf]]Yfh`Y`bUW `5fhi bX`_Ubb`Y`bUW
gdYn]Z]gW Yf`5f`h`nk]gW Yb` : YVfi Uf`i bX`C`_hcVYf`Ui ZhfYhYb" `XcW
V`Ø\Yb`H]`UbXg]Yb`bi f`Y]ba U`]b`]\fYa `@VYb" `ΔfY`<cW V`ÀhYf
Vf]b [Yb`cZh`Yi W hYbXY` : UfVYb` \Yfj cfž`X]Y`j cb`FchØVYf`J]c`Yhh
V]g`ni `CfUb [Y`fY]W Yb"Ni XYa ` _ØbbYb`g]Y`g]W `Xi fW `?]bXY`cXYf
GUa Yb`j Yfa Y`fYb"8Ug` ;]Y»Yb` [Y`]b [h`Ua `VYghYb`Xi fW
6YgdfØ\Yb`cXYf`9]bhUi W Yb`]b`_U`_ZfY]Yg`K UggYfž`k `À`fYbX`XUg
8Øb [Yb`j cb`A U]V]g`5i [i gh`U`Y`nk Y]`K cW Yb`ž`k `À`fYbX`XYf
K]bhYfa cbUhY`U`Y`j]Yf`V]g`gYW g`K cW Yb`YfZc` [Yb`gc`hY`
H]Yfk Y`h"

; UfhYbd`Ubi b [`ZØf`9fhfU [`i bX`GW Øb`Y]h

⇒ F U\ a Yb`XYf`GYbXi b [`d`Ubh`Ui W `Øf [`<Y]» ž`FYXU`_hYi f`j cb
A 8F` ; UfhYb` ž`gY]b` ; UfhYb`U`f`a]h`XYa `N]Y`ž`gck c` ``9fhfU [`U`g
Ui W `Àgh`Yh]gW Y`GW Øb`Y]h`ni ` _ca` V]b]YfYb" `6Y]`XYf
; UfhYbUfVY]h`ghY`Yb`j YfgW]YXYbY`J cfgW `À [Y`ni f`8]g`_i gg]cbž
k]Y`Yhk U`X]Y`J Yfk YbXi b [`i bhYfgW]YX`]W Yf`6`Uhhghfi _hi fYb`i bX
XUg`9]bVf]b [Yb`Vi bhYf` ; Ya ØgY!5fhYb`i bX`!GcfhYb" `A Ufh]b
?fi a VY]bž`Y]b` ; Ya ØgYYI dYfhYž`V]YhYhI bhYfghØhni b [`VY]`XYf
I a gYhni b [`X]YgYf` ; UfhYbd`ÀbY"

9]b`k Y]hYfYg`<]] [\`][\h`XYf`GYbXi b [`]gh`GhYZUb`<Y]a ž`XYf`]b
8]ddVUW `Y]bY`GUa a `i b [`UdUb]gW Yf` : cfa`! ; Y`Ø`nY`dZY [h" `a
K]bhYf`ZØ`fh`Yf`gdYn]Y`Y`DZY [YUfVY]hYb`Xi fW ž`]bXYa `Yf`X]Y
?bcgdYb`j cb`UdUb]gW Yb` :]W hYb`ZUW [YfYW h`gW bY]XYhi bX`X]Y
; Y`Ø`nY`i a hcdZh"8]YgY`DZY [Y`]gh`YbhgW Y]XYbXž`i a `X]Y [Ygi bXY
9bhk]W`_i b [`XYf`DZUbnyb`g]W Yfni ghY`Yb"

⇒g [YgUa h`nY][h`X]Y`GYbXi b [ž`k]Y`j]Y`gY]h [`X]Y`K Y`h`XYf`DZUbnyb
]gh`i bX`k Y`W Y`_fYUh]j Yb`A Ø [`]W`_Y]hYb`Yg` []Vhž`g]Y`]b`XYb
\Y]a]gW Yb` ; UfhYb`ni `]bhY [f]YfYb"

8YhU]`g	
E i Y`Yb	<ul style="list-style-type: none">• k k k "a Xf"XY• k k k "[UfhYb ^ci fbU`"bYh

6Ygi W\ Yb 'G]Y 'i bg 'Ui Z. 'b!U["XY