

GJ '6Uj YbghYXh'Ā VY`h. 'A ]h' ( . \$ ' ]bg  
< U`VZ]bU`Y`XYg`? Y\fk ]YXYf!7i dg°

9f`YVYb`GjY`X]Y`9fÖZZbi b[ `XYg`?9<FK →89F!7i dg`]b  
< ]`XYg\Y]a .`GJ`6Uj YbghYXh'n]Y\h`]bg`< U`VZ]bU`Y`j`cf`&\$ \$  
Ni gWUi Yfb`Y]b"



< ]`XYg\Y]a ž`8Yi hgW`UbX`!`9]b`YVYbX][ Yf`5VYbX`]b  
C W`hYfgi a .`5a `A cbhU[ `i a`% , `i \f`k i fXY`XYf`?9<FK →89F!7i d  
YfÖZZbYhž`i bX`[ `Y]W`ni `6Y[ ]bb`ghUbXYb`X]Y`Ni gWUi Yf`GW`Ub[ Y"  
, VYf`&\$ \$` : i » VU`ZUbg`Z]YVYfhYb`VY]`XYb`XfY]`gdUbbYbXYb`Gd]Y`Yb  
Ua `YfghYb`J cffi bXYbhU[ `a`h"; YgW`ÅZhgzØ\ fYf`A UI`< UgYž`XYf  
J Yfhf]YVg`Y]hYf`8Ub]Y`F ch\Yfh`gck ]Y`F U]bYf` : f]W\_Y`[ UVYb`XYb  
cZZ]n]Y`Yb`GhUfhgW`i gg`XYg`Hi fb]Yfg`"8]Y`5ha`cgd\`ÅfY`k Uf  
[ fc»Ufh][ ž`U`g`X]Y`HYUa`g`i a`XYb`9]bni [ `]bg`< U`VZ]bU`Y`\_`Åa`dZhYbž  
i bX`VYgcbXYfg`X]Y`@]ghi b[ `XYg`GJ`6Uj YbghYXh`ghUW` \Yfj`cf"

8Yf`GJ`6Uj YbghYXh'nY][ hY`Y]bY`VYY]bXfi W\_YbXY`DYfZcfa`UbW`]b  
XYf`J cffi bXYb[ fi ddY`DØ`a`" `a`YfghYb`Gd]Y`VYnk`Ub[ Yb`g]Y`XYb  
: 7`7cbW`cfX]U`< ]`XYg\Y]a`a`h' ( . \$`i bX`gc f[ hYb`XUa`]h`ZØf`\_`UfY

J Yf\À`hb]ggY" 8 ]Y`HcfY`Yfn]Y`hYb`@ WU`6UfhY`ž`A UfW6Øg]b[ ž`H]a`cb`  
K`YghXcfZ`i`bX`B`cU\`GUbXYF"Ni`XYa`gd]Y`hY`6Uj`YbghYXh`ja`  
nk`Y]hYb`A`UhW\`[`Y[`Yb`<`UgYXYž`XUg`a`]h`\$.`\$.`YbXYhY" < ]Yf`k`i`fXY`  
Y]b`Hcf`j`cb`<`UgYXY`k`Y[`Yb`5VgY]hg`UVYf`\_Ubbhž`k`Ug`X]Y` ;`Ya`ØhYf`  
Xi`fW`Ui`g`Yf\]hnhY"

## K`Y]hYfY`9f`\_Yb`b`hb]ggY`Ui`g`XYa`YfghYb`HU[

⇒b`Y]bYa`k`Y]hYfYb`Gd]Y`\_`cbbhY`7`cb`WcfX]U`<`]XYg\Y]a`[`Y[`Yb`  
<`UgYXY`a`]h` .`%`[`Yk`]bbYb" < ]Yf`]gh`VYa`Yf`\_Ybgk`Yfž`XUgg`<`UgYXYg`  
Hcfk`Ufh`HcfVYb`F`UX`c`Z`nY\`b`A`]bi`hYb`j`cf`GW\`i`gg`Y]bY`fchY`?`UfhY`  
k`Y[`Yb`Y]bYf`B`chVfYa`gY`Yf\`]Y`hž`k`Ug`X]Y`G]hi`Uh]cb`ZØf`<`UgYXY`  
\_`ca`d`n]YfhY" :`Øf`7`cb`WcfX]U`hf`UZYb`GUbh]bc`M]`a`Unž`H]a`i`[`]b`  
6cn`\_i`fh`i`bX`A`i`ghUZU`6]gcž`k`À`fYbX`6`Øfb`?`Uf`\_c»`XYb`  
9`fYbhfY`ZYf`ZØf`<`UgYXY`Yfn]Y`hY"

5a`A`]h`k`c`W`k`]fX`XUg`HfU]bYfhYUa`j`cb`J`Z]`\$`\*`<`]XYg\Y]a`X]Y`  
 ;`Y`Y[`Yb\Y]h`k`U\fbY\`a`Ybž`VY]a`HYghgd]Y`[`Y[`Yb`XYb`GJ`  
6Uj`YbghYXh`Y]bYb`[`YbUi`YfYb`6`]W`\_`Ui`ZX]Y`@Y]ghi`b[`Yb`ni`k`YfZYb`  
5i`ZX]Y` :`Ubg`k`UfhYb`k`Y]hYf\`]b`gdUbbYbXY`Gd]Y`Yž`XYbb`Ua`  
8]YbghU[`[`Y\`h`X]Y`b`À`W`ghY`J`cffi`bXYb[`fi`ddY`a`]h`J`Z`F`C`W`hYf`gi`a`ž`  
GJ`9]bi`a`i`bX`J`Z@`6`c`fgi`a`k`Y]hYf"5i`W`k`Yf`k`]fX`a`]h`Y]bYf`fY[`Yb`  
Ni`gW`Ui`YffYgcb`Ubn`[`YfYW`bYhž`k`]Y`Yg`]b`XYf`J`Yf[`Ub[`Yb\Y]h`c`Zh`  
XYf` :`U`k`Uf"

## 6Uj`YbghYXh`ja`?`cb`hYI`h`

8Yf`GJ`6Uj`YbghYXh`\`Uh`g]W\`]b`XYb`Y`hnhYb`š`À`fYb`b]W`h`bi`f`]b`  
X]YgYa`Hi`fb]Yfž`gcbXYfb`U`[`Ya`Y]b`]a`Ua`UhYi`fZ]`»`VU`[`fc»`Yb`  
F`YgdY`\_`h`YfUfVY]hYh"9]b`[`i`hYf`J`Yf[`Y]W\`\_`Ubb`XYf`&"?`9`<`F`K`⇒8`9F`  
K`⇒B`H9F`!`7I`D`&`\$`%`\*`gY]bž`k`c`6Uj`YbghYXh`YVYbgc`XYb`H]hY`YffUb[`  
"8Ua`U`g`VYg]Y[`hYb`g]Y]a` :`]bU`Y`XYb`A`HJ`5`a`ghYXh`a`]h` .`%"8]YgY`  
9fZc`[`Y`nY][`Ybž`XUgg`X]Y`A`UbbgW`UZh`gh`AbX][`Ui`ZX]Yf`Gi`W`Y`b`UW`  
bYi`Yb`<`YfUi`gZcfXYfi`b[`Yb`]gh`i`bX`ni`XYa`ØVYf`j`Y`HU`Ybhi`bX`  
HYUa`[`Y]gh`j`YfZØ[`hž`k`Ug`X]Y`Ni`gW`Ui`Yf`]a`a`Yf`k`]YXYf`  
VYY]bXfi`W`\_`h"

⇒b`XYf`Ui`ZYbXYb`GU]gcb`\`UVYb`5a`UhYi`fj`YfY]bY`U`[`Ya`Y]b`k`]YXYf`

Ub`Ni gdfi W` [ Yk cbbYb"9]b`6`]W`Ui Z`X]Y`Ni gW`Ui YfnU`Yb`XYf`  
`YhnhYb`GU]gcb`nY][ hz`XUgg`Y]b][ Y`J YfY]bY`VYfY]hg`X]Y`%\$\$  
Ni gW`Ui Yf!A Uf`Y`ØVYfgW`f]hhYb`U`UVYb"8Ufi bhYf`ZU`Yb`J YfY]bY  
k ]Y`5`Ya`Ubb]U`5UW`Ybž`X]Y`gc[ Uf`]b`XYf`F`Y[ ]cbU`][ U`K`Ygh`Y]b  
Ni gW`Ui Yf!GW`b]hhj`cb`%, "( \$+`j`YfnY]W`bYb`\_`cbbhYb"5i W`  
\_`Y]bYfYf`J`YfY]bY`[ fY]ZYb`X]YgY`9bhk ]W`i`b[ `Ui`Zi`bX`Vf]b[ Yb  
Zf]gW`Yb`K ]bX`]bg`5a`UhYi`f!`i`»`VU`[ YgW`Y`Yb"

A ]h`GdUbbi`b[ `k ]fX`U`gc`XYf`k`Y]hYfY`J`Yf`Ui`Z`XYg`?`9<`FK`⇒8`9F!  
7i`dg`Yfk`UfhYhzi`bX`X]Y`Ni`gW`Ui`Yf`XØfZYb`g]W`Ui`ZY]b][ Yg  
[ YZUggh`a`UW`Ybž`XYbb`k ]Y`VY`\_Ubbh` `]a` `i`»`VU`gdcfh`\_Ubb`Yg  
gW`bY`Xfi`bhYf`i`bX`XfØVYf`[ Y`Yb"

8YhU]`g	
C fh	< ]`XYg`Y]a`ž`8Yi`hgW`U`bX
E i`Y`Yb	<ul style="list-style-type: none"> <li>• gdcf`hbYk`g!`]\`XYg`Y]a`"XY</li> <li>• k`k`k`"_`Y`\fk`]YXYf!`j`Yf`U[`"XY</li> <li>• k`k`k`"j`YfY]bgh]W`_Yh"XY</li> </ul>

6Ygi`W`Yb`G]Y`i`bg`Ui`Z.`b!U[`"XY