

?`Y]Xi b[`Ub`8fYgXbYf`?]Yg[fi VY
YbhXYW_h. `Dc`nY]`gi W`h`bUW`J Yfa]gghYf°

?`Y]Xi b[`Y]bYf`j Yfa]gghYb` : fUi `]b`8fYgXbYf`?]Yg[fi VY
[YZ bXYb" `Dc`nY]`gi W`h`NYi [Yb`i bX`<]bk Y]gY`ni f
6Yg]hnYf]b"

⇒ `8fYgXbYf`GhUXhhY]`NgW`]YfYb`gcf[hY`]b`XYb`YhnhYb`HU[Yb`Y]b
VYgcf[b]gYffY[YbXYf`J cfZU`ZØf`5i ZfY[i b[`i bhYf`XYb
5bk c`bYfb" `9]b`Dc`nY]\i VgW`fUi VYf`k Uf`U_h]j `ØVYf`XYf` ; Y[YbXž
k `À`fYbX`X]Y`6YUa hYb`bUW`Y]bYf`j Yfa]gghYb` : fUi `gi W`hYb" `8Yf
9]bgUhn`k Uf`VYgcbXYfg`VYY]bXfi W`YbX`i bX`U`Ufa]YfYbXž`XU
5bk c`bYf`Ua `A]hk cW`UVYbX`[Y[Yb`&` `I `f`d`Øhn`]W`XYb`@Afa
XYg`<i VgW`fUi VYfg`ØfhYb"

8Yf`5b`Ugg`ZØf`X]Y`Gi W`Y`k Uf`Yfbgh`UZh` `b`XYf`B`À`Y`Y]bYf
?`Y]g[fi VY`]a `NgW`]YfYb!BcfX`i bX`NgW`]YfYb!GØX`k i fXYb
?`Y]Xi b[]gghØW`_Y [YZ bXYbž`X]Y`ni `Y]bYf`j Yfa]gghYb`DYfgcb
[Y`ØfYb`_ØbbhYb" `8]YgY`9bhXYW`i b[`]Y» `X]Y`Dc`nY]`U`Ufa]Yfh
i bX`X]Y`5bk c`bYf`VYi bfi `\[[h`ni fØW`" `8]Y`HfÀ[Yf]b`XYf`?`Y]Xi b[
V`Y]Vh`YXcW`j Yfa]gghž`i bX`XYf` ; fi bX`]\fYf`5Vk YgYb`Y]h`]gh
V]g`Ub[`i b`_Uf"

⇒bhYbg]j Y`Gi W`Y`bUW`X`Yf`j Yfa]gghYb` : fUi

8]Y`Dc`nY]`Yf[f]Z`gcZcfhj]Y`Z`À`h[Y`A`U» bU`a Yb`ni f`Gdi fYbgi W`Y`
5a `8cbbYfghU[a cf[Yb`gYhnhY`X]Y`8fYgXbYf`Dc`nY]`\fYb`9]bgUhn
Zcfhž]bXYa`g]Y`XUg`i a`]Y[YbXY` ; YV]Yh`a]h`GhfY]ZYbk U[Ybž
6cchYb`i bX`gc[Uf` : `À`fhYb`i bXYb`Xi fW`gi W`hY" `Hfchn`U`Yf
6Ya Ø`i b[Yb`V`]YV`XUg`9f[YVb]g`V]g`YhnhYfbØW`hYfbXž`i bX`XYf
<Y`]cdhYf`_cbbhY`_Y]bY`bYi Yb`<]bk Y]gY`Ui ZX]Y`j Yfa]gghY
DYfgcb`Z]bXYb"

Ni gÀhn`]W` i bhYfbU`a Yb`X]Y`6YUa hYb`Y]bYb`5V[`Y]W`a]h`XYf
J Yfa]gghYbXUhYbVUb_ž`YXcW`c`bY`9fZc`[``8 Ug`: Y`Yb`j cb
`Zcfa Uh]cbYb`ØVYf`X]Y`: fUi `i bX`j`fYf`6Y`_Y]Xi b[`j Yfgh`f`h`XUg
; YZØ`j cb`i bg]W`Yf`Y]h`i bX`gcf[h`ZØf`Y]bY`Ub[YgdUbbhY
Gh]a a i b[`]b`XYf`B UW`VUfgW`UZ`h`

8]Y`Gi W`Y`[Y`h`k`Y]hYf` `<]bk`Y]gY`YfVYhYb

I a `X]Y`Gi W`Y`ni `i bhYfghØhnYbž`ghY`h`Y`X]Y`Dc`nY]`XYhU]`Y]YfhY
`Zcfa Uh]cbYb`ni `XYb`[YZ`bXYbYb`?`Y]Xi b[gghØW`Yb`ni f
J YfZØ[i b[`i bX`V]hYh`X]Y`^ ZYbh`W`_Y]h`i a `A]h`j`ZY``8]Y
gdYn]Z]gW`Yb`GhØW`Y`g]bX.

- Xi b`_Y`V`Ui Yg`< UbXhi W`a]h`Vi bhYb`GhfY]ZYb
- gW`k UfnY`<Ya XV`i gY`a]h`Ub[Yb`Yfa Y`b`i bX
6`i a Yba i ghYf
- k Y]» Yg`F ØgW`Yb`hcd`a]h`GdU[`Y]h]hf`A[Yfb
- gW`k UfnY`5X]XUg!@Y[[]bg`a]h`6`i a Yba i ghYf
- VY][YZUfVYbY`Di a dg`XYf`A Uf`_Y`HUa Uf]gž`; fØ» Y`(\$

8]Y`GhUXhVYk c`bYf`g]bX`Ui Z[Yfi ZYbž`Y[`]W`Y``Zcfa Uh]cbYbž`X]Y
ni f`X`Ybh]Z]n]Yfi b[`cXYf`@c`_U]g]Yfi b[`XYf`6Yg]hnYf]b`X]YgYf
?`Y]Xi b[gghØW`_Y`ZØ`fYb`_ØbbYbž`XYf`Dc`nY]X]fY`_h]cb`8 fYgXYb
a]hni hY]`Yb``8]Y`<]bk`Y]gY`k YfXYb`i bhYf`XYf`HY`YZcbbi a a Yf
\$`) %(` , ` &&` ' `Ybh[Y[Yb[Ybca a Yb`

8]Y`G]hi Uh]cb`]gh`Ub`U`hYbX`VYgcf[b]gYffY[YbXž`XU`X]Y
Dc`nY]UfVY]h`nY][hž`k]Y`Yfbgh`XUg`9b[U[Ya Ybh`ZØf`X]Y`5i ZZ]bXi b[
j Yfa]gghYf`DYfgcbYb`]gh``9g`V`Y]Vh`UVni k UfhYbž`cV`k`Y]hYfY
9fa]h`i b[Yb`cXYf`NYi [YbUi ggU[Yb`XUni `VY]hfU[Yb`_ØbbYbž
@]W`h`]bg`8 i b`_Y`X]YgYg`a mghYf]ØgYb`: U``g`ni `Vf]b[Yb`

6Ygi W\Yb`G]Y`i bg`Ui Z.`b!U["XY