

K UggYfgW\ UXYb`]b`XYf`; Ya Å`XY[ U`Yf]Y.  
: Yi Yfk Y\ f`di a dh`&ž) `A ]``]cbYb`@]hYf`UV

K UggYfgW\ UXYb`]b`XYf`6Yf`]bYf`; Ya Å`XY[ U`Yf]Y. `&ž)  
A ]``]cbYb`@]hYf`\Y]» Yg`K UggYf`hfUhb`Xi fW\`XYZY`\_hY  
: Yfbk Åfa Y`Y]hi b[ `Ui g``: Yi Yfk Y\ f`]a `9]bgUhn"

9]b`DUi`\_YbgW\`U[ `]b`XYf`6Yf`]bYf`  
? i bghgnYbY. `K UggYfgW\ UXYb`]b`XYf`  
; Ya Å`XY[ U`Yf]Y

9]b`Y\Yf`i bYfk UfhYhYf`J cfZU``\Uh`Z0f`5i ZfY[ i b[ `]b`XYf`6Yf`]bYf`  
? i bghk Y`h[ Ygcf[ h`ē`XYf`fYbca`a`]YfhYb`; Ya Å`XY[ U`Yf]Y`Ua  
? i `hi fZcfi`a`]a`GhUXhhY`]`H]Yf[ UfhYb`]gh`Yg`ni`Y]bYa`Yf\YV`]WYb  
K UggYfgW\ UXYb`[ Y`\_ca`a`Yb``8]Yg`fYgi`h]YfhY`Ui`g`Y]bYf`XYZY`\_hYb  
: Yfbk Åfa Y`Y]hi b[ žX]Y`g]W\`]a`?Y``Yf`XYg`; YVÅi`XYg`VYZ]bXYh``5i`Z  
X]YgY`K`Y]gY`g]bX`fi`bX`&ž) `A ]``]cbYb`@]hYf`\Y]» Yg`K UggYf`  
Ui`g[ YhfYhYb"

9]b`Z0\`fYbXY`A`U»`bU\`a`Yb`XYf`: Yi Yfk Y\ f

8]Y`6Yf`]bYf`: Yi Yfk Y\ f`k`i`fXY`]b`XYf`BUW`hj`cb`GcbbhU[ `ni  
A`cbhU[ `U`Ufa`]Yfhi`bX`hfUZ`gW`bY``Ua`9]bgUhn`cfh`Y]b``A`]h`Y]bYa  
gdYn]Y``Yb`HYUa`i`bX`hYW`b]gW`Yb`; YfÅhYb`k`i`fXY`XUg`K`UggYfž  
XUg`]a`?Y``Yf`Yhk`U`%)`V]g`&\$`NYbh]a`YhYf`\`cW`ghUbXž  
UV[ Ydi`a`dh``: Yi Yfk Y\ fgdfYW`Yf`VYf]W`hYhYbž`XUgg`X]Y  
HYa`dYfUhi`fYb`XYg`Ui`g[ YhfYhYbYb`K`UggYfg`nk`]gW`Yb`+`\$`i`bX`%\$\$  
; fUX``U[ Ybž`k`Ug`dchYbn]Y``[ YZÅ\`f]W\`Z0f`X]Y`? i bghk Yf`\_Y  
[ Yk`YgYb`gY]b`\_0bbhY"

8]Y`6YXYi`hi`b[ `Z0f`X]Y`? i bghgUa`a`i`b[

;`ØW\_]WXYfk Y]gY`[ UV`Yg`6Yf]W hYž`XUgg`V]g`ni a`Yhn][ Yb  
NY]hdi b`h`\_Y]bY` ; Ya`À`XY`XYf`k Yfhj c`Yb`GUa a`i b[ `Xi fW`XYb  
K UggYfgW UXYb`VYY]bhf`W h][ h`k i fXYb`"8YbbcW`k i fXY  
i a [ Y\YbX`fYU[ ]Yfhž`i a`X]Y`@ ZhZYi W h][ \_Y]h]a` ; YV`Ai XY`ni  
fY[ i`]YfYb`i bX`Yj Ybhi Y`Xfc`YbXY`GW`ÀXYb`UVni k YbXYb`"8]Y  
: Yi Yfk Y`f`gYmhY`@ZhYf`Y]b`i bX`\_cbbhY`gc`Y]bY`5i gVfY]hi b[ `XYf  
: Yi W h][ \_Y]hj Yf\]bXYfb`"

? cbhfc`Y`XYf`Ub[ fYbnYbXYb` ; YV`Ai XY

⇒ Ni [ Y`XYf`A U» bU`a Yb`ni f`GW UXYbgVY[ fYbni b[ `k i fXYb  
ni g`Àm`]W`a Y`fYfY`Ub[ fYbnYbXY` ; YV`Ai XY`XYf` ; Ya`À`XY[ U`Yf]Y  
ØVYfd`fØZi`"8]Y` : UW`\_f`ÀZhY`XYf` : Yi Yfk Y`f`ghY`hYb`g]WXYfz`XUgg  
\_Y]bY`k Y]hYfYb`F ]g]\_Yb`ZØf`X]Y`GUa a`i b[ Yb`cXYf`X]Y  
⇒ ZfUghfi \_hi f`VYghY`Yb`" ⇒ g[ YgUa h`k UfYb`" ( `9]bgUhm`f`ÀZhY`j cf  
C fhž`i bhYfghØhnhj cb`gdYn]Y`Yb`9]bgUhmZU`fnYi [ Yb`"

9]b`6`]W`\_Ui Z`X]Y`Ub[ Zf]gh][ Yb

? cbgYe i YbnYb

8]YgYf`J cfZU`]b`XYf` ; Ya`À`XY[ U`Yf]Y`k ]fZh: fU[ Yb`]bg]W h]W`XYf  
⇒ ghUbX`U`hi b[ `i bX`XYf`G]WXYf`Y]hj cb`?i`hi fY]bf]W hi b[ Yb`Ui Z`  
⇒ 5bVYhfUW`hXYf`I bj YfgY`fh`Y]h`XYf`?i bghk Yf`\_Y`nY][ Yb`X]Y  
gW`bY`Y`F YU`\_h]cb`XYf` : Yi Yfk Y`f`i bX`X]Y`j cfVYfY]hYbXYb  
A U» bU`a Yb`XYf`A i gYi a gY]bf]W hi b[ ž`k ]Y`k ]W h][ `Df`Àj Ybh]cb  
i bX`?f]gYba UbU[ Ya Ybh]b`XYf`?i bghgnYbY`g]bX`"8Yf`J cfZU`  
\_ØbbhY`Ui » YfXYa`ni`Y]bYf`j Yfgh`Af`\_hYb` , VYfd`fØZi b[ `j cb  
⇒ ZfUghfi \_hi f`]b`A i gYYb`ZØ`fYbž`]bgVYgcbXYfY`]b`<]bV`]W`\_Ui Z`X]Y  
J Yfk i bXVUf`\_Y]h`Xi fW`hYW`b]gW`Y`GhØfi b[ Yb`i bX  
BUhi fYfY][ b]ggY`"

: Un]h

8Yf`K UggYfgW UXYb`]b`XYf` ; Ya`À`XY[ U`Yf]Y`]gh`Y]b  
Yfbghni bY`a YbXYg`9fY][ b]gž`k Y`W`Yg`X]Y`5i Za Yf`\_gUa \_Y]h`Ui Z  
X]Y`6YXYi hi b[ `XYg`GW`i hnYg`j cb`?i bghi bX`?i`hi f`Yb`\_h`Hfchn  
XYf`<YfUi gZcfXYfi b[ Ybž`X]Y`X]YgYf`J cfZU`ghY`hž`k ]fX`X]Y

?i bghgnYbY`]b`6Yf`]b`k Y]hYf\]b`ghUf\_`V`Y]VYbž`k Å\`fYbX`X]Y  
J YfUbhk cfh`]W\Yb`g]W\`Ui Z`@Y`\_h]cbYb`i bX`J YfVYggYfi b[ Yb  
\_cbnYbhf]YfYbž`X]Y`Ui g`X]YgYa`J cfZU``[ Yk cbbYb`k YfXYb`\_ÒbbYb"

8YhU]`g

6Ygi W\Yb`G]Y`i bg`Ui Z.`b!U[ "XY