

B U]b [[c`Ub`dUW_h`Ui g. , VYf`5VgW]YX
j cb`Fca U`i bX`b`ÅW`h`]W`Y`9g_UdUXYb`°

F UX`U`B U]b [[c`Ub`_f]h]g]Yfh`A cbW]`]b`Y]bYa`DcXWUgh
/ ei ch/`b`XYf`Fca U`ZØ`hY`]W`a]W`k]W`h][žUVYf`X]Y
J YfhfU[g[Ygdf`ÅW`Y`k UfYb`i bZU]f"/ ei ch/

9]bY`YI d`cg]j Y`9bh\Ø`i b[`j ca`Y\Ya U`][Yb`Fca U!GhUf`F UX`U
B U]b [[c`Ub`°`b`Y]bYa`VfUbXbYi Yb`DcXWUgh!; Ygdf`ÅW`a]h`XYa
I bhYfbY`a Yf`A UfW`7UddY`h`Y]`h`XYf`VY`[]gW`Y`A]hY`ZY`Xgd]Y`Yf
i b[YZ]`hYfhigY]bY`; YXUb`_Yb`ØVYf`X]Y`Xi b`_Yb`GY]hYb`XYg
DfcZ]Z » VU`g`i bX`X]Y`gW`cW_]YfYbXYb`A UW`YbgW`UZhYb`j cb
GdcfhX]fY`_hcf`A cbW]`K Ug`gU[h`B U]b [[c`Ub`ØVYf`gY]bY`NY]h]b
Fca 3

B U]b [[c`Ub`ž`XYf`ni`Y`hnh`VY]a`]bXcbYg]gW`Yb`?`i V`6`UmUb [_UfU
DfYg]g]: 7`gd]Y`hY`ž`UVYf`U`_hi Y`c`bY`J YfhfU[`]ghž`k UfZY]bYa`XYf
Y]bgh`a`ÅW`h][ghYb`A`ÅbbYf`XYg]: i » VU`g`j cf.`A cbW]`\Uh`a]W`
nk Uf`k]W`h][`ZØ`Yb`UggYbž`UVYf`Y`hnhYbX`]W`k c`hY`Yf`a]W`c`bY
Y]b`K cfh`XYg`5VgW]YXg`j Yf`_Ui ZYb`°`8]YgYg`X]fY`_hY
9]b [Ygh`AbXb]g`k]fVY`h`X]Y`gW`k Y][YbXY`i » VU`k Y`h`Ui Z`i bX`nY][h
X]Y`i bg]W`hVUfYb`?`Åa dZY`ž`X]Y`Ui W`Hcd!Gd]Y`Yf`Xi fW`YVYb
a ØggYb"

9]b`V]hhYfgØ» Yf`5VgW]YX

8]Y`6Yn]Y\i b[`nk]gW`Yb`B U]b [[c`Ub`i bX`A cbW]`k Uf`j cb
GdUbbi b[Yb`[Ydf`Å[h`6Y]XY`UfVY]hYhYb`nk]gW`Yb`&\$%+`i bX`&\$%,
VY]`XYf`Fca U`ni gUa`a Ybž`VY] cf`A cbW]`]a`A`Åfn`&\$%-`X]Y`GY[Y`
ghf]W`" <`ÅhhY`]W`[Yk`i gghž`XUgg`Yf`bUW`bi f`gYW`g`A cbUhYb
[Y\Yb`k ØfXYž`k`ÅfY`]W`k U\fgW`Y]b`]W`]b`Fca`[YV`]YVYb`ž
Ybh\Ø`h`XYf`h`U`Ybh]YfhY`6Y`[]Yf`8]Y`9a`ch]cbYb`ØVYf`XYb

UVfi dhYb`K YW`gY`ni a` ðhYf`A`]Ub`g]bX`bcW`gdØfVUf.` J]Y`Y]W`h
k Uf`a` Y]bY`HfUi Yf`ØVYf`XYb`5VgW`]YX`j cb`F ca` gc`[fc» ž`XUgg
a`Y]b`l` a`ni [`ni a` ðhYf`a`]ggj YfghUbXYb`k`i`fXY" `8]gfi dh]j`Y
J Yf`ÀbXYfi b[Yb`ž`X]Y`9a`ch]cbYb`k`YW`_Yb` `Y]b`YW`hYg`8fUa`U`Ui`Z
XYa` `: i » VU`Z`Y`X`°

A`j]h`GdUbbi b[`ZfU[h`a` Ub`g]W`ž`k`]Y`B`U]b[[c`Ub`XYb`Gdfi b[`]b`X]Y
]hU`]Yb]gW`Y` : i » VU`gnYbY`[YgW`UZh`U`h`Nk`]gW`Yb`&\$\$(`i`b`X
&\$\$' `a`UW`hY`Yf`GhUh]cb`VY]j`YfgW`]YXYbYb`?`i`Vg` `j`ca`D]UW`bnU
l`%-`V]g`\\]b`ni`GD5@`8cW`bi`b`ž`a`]h` `) `\\fYb`ž]gh`XYf`8fUb[`ž`X]Y
: i » VU`gW`i`\\Y`bcW`b]W`h`Ub`XYb`B`U[Y`ni` `\\Àb[Yb`ž`gh`Àf`_Yf`XYbb
Y`ž`Ui`W`k`Ybb`_Y]b`J`YfY]b`Ui`Z`\\b`k`UfhYh`

J`c`f`]YVYb`i`b`X`D`U`f`h`m`b`À`W`h`Y`

ð`XYa` `gW`]`YfbXYb`DcXWUgh!` : cfa`Uh`d`Ui`XYfh`B`U]b[[c`Ub`Ui`W`
ØVYf`gY]bY`d`Yfg`Øb`]W`Y`5i`gk`U`\\`Ub` `: i » VU`!`@Y[YbXYb`" `9f
VY`Yi`W`h`Y`h`gY]bY`HfUi`a`Y`Z`XcW`ni`gY]bYf` , VYffUgW`i`b[`V`Y]Vh
7f]gh]Ubc`F`cb`U`Xc`Ui` » Yb`j`cf` `ghUhX`YggYb`Z]Yfh`Y]b`Ub`XYfYf`
F`cb`U`Xc`gY]bY`5bYf`_Ybbi`b[" `a` `Hcf3`8Yf`i`b`VYghf]hhYbY` ;]Ub`i` [[]
6i`Z`cb`°`6Y]`XYf`J`YfhY]X][i`b[`gW``À[h`Yf`a`]h`A`U]W`cb`ž`A`U`X]b]ž
H`\\]U[c`G]j`U`i`b`X`A`UfW`c`Ui`Z`9]b`gW`U[_f`À`Zh][Yg`HYUa` °

8cW`B`U]b[[c`Ub`]gh`b]W`h`bi`f`Z`Øf`gY]bY` : i » VU`_ØbghY`VY`_Ubbh`
9f`[]Vh`Ui`W`ZfY]a`Øh][`ni`ž`Y]b` `: Ub`j`cb`Ui`ggW`k`Y]ZYbXYb`B`À`W`h`Y`b
ni`gY]b`" `8Yf`A`]hhY`Z`Y`Xgd]Y`Yf`[YghY`\\h`ž`XUgg`gY]b`VYghYf`?`i`a`d`Y`
VY]a` `: Y]Yfb`6fcncj`]Wk`Uf`" `K`]f`\\UVYb`i`bg`Ua` `9bXY`XYf`B`UW`h
b]Y`k`]YXYf`Yf`_Ubbh` ž`UW`h`XYf`6Y`[]Yf`a` `DcXWUgh`9]b`YW`hYf`
9]bV`]W`_]b`XUg`bcW`hi`fbY`@YVYb`XYf`DfcZ]g`°

GY]bY`9f`YVb]ggY`c`ZYbVUfYb`X]Y`k`]`XYfYb`GY]hYb`XYg` : i » VU`g`
`K`Ybb`Xi`k`ØgghYgh`ž`k`Ug`Gd]Y`Yf`gc`hfY]VYb`°`ž`Vf]b[h`B`U]b[[c`Ub
X]Y`F`YU`]h`À`h`Ui`Z`XYb`H]gW`" `8Yf`_`]h`nY`_Y]bY`9]bV`]W`_`\\]b`hYf`X]Y
?`i`]ggYb`nY][h`X]Y`<`YfUi`gZc`fXYfi`b[Yb`Y]bYg`5h`Y`hYb.` `W`V]b
c`ZYb`a`]hY]bYa`N][UfYhhW`Yb`j`cfVY][Y[Ub[Yb`ž`k`Y]`X]Y`@Yi`hY
k`i`gghYb`ž`XUgg]W`f`Ui`W`Y`ž`UVYf`]W`_YbbY`%)`F`Ui`W`Yf`]b`Y]bYa
l`a`_Y]XYfUi`a`°`9]b`k`Y]hYfYg`6Y]gd]Y`X`U`Z`Øf`ž`XUgg`X]Y
: i » VU`k`Y`h`b]W`h]ja`a`Yf`XYa` `;` `Ubni`b`X`F`i`\\a`Y`bhgd]W`h`ž`XYb`

k]f'gY\Yb°

8YhU]`g

6Ygi W\Yb'G]Y'i bg'Ui Z.'b!U["XY