

⇒XYbh]hÀhXYf'i bVY\_UbbhYb. '@Y]WXYbZi bX  
Ua ; UfW]b[ Yf'A Ø\`VUW [ Y\_`Àfh

B UW`XYa`fÀhgY`UZhYb`@Y]WXYbZi bX`b`A ØbWXYb`k i fXY`X]Y  
⇒XYbh]hÀhXYf'i bVY\_UbbhYb` : fUi `[ Y\_`Àfh"8]Y`Dc`nY]`gi W]h  
bUW`k Y]hYfYb`<]bk Y]gYb"

⇒A ØbWXYb`gcf[ hY`Y]b`a mghYf]ØgYf`@Y]WXYbZi bX`ZØf`5i ZFY[ i b[  
i bX`ZØ\fhY`ni` ]bhYbg]j Yb`9fa ]h`i b[ Yb`gY]hYbg`XYf`Dc`nY]"5a  
; UfW]b[ Yf'A Ø\`VUW`Yb`hXYW`hY`Y]b`5fVY]hYf`Ua`%-`"5i [ i gh  
k À\fybX`FY]b][ i b[ gUfVY]hYb`Y]b`Y`k Y]V`]WXY`@Y]WXYž`X]Y`gcZcfh  
ni f`5`Ufa ]Yfi b[ `XYf`6Y\ØfXYb`ZØ\fhY""9g`ghY`hY`g]W`U`g  
XfÀb[ YbX`\YfUi gž`X]Y`⇒XYbh]hÀhXYf'i bVY\_UbbhYb` : fUi  
ZYghni ghY`Ybž`XU`ni bÀW]gh`\_Y]bYf`Y]"5i gk Y]gXc`\_i a YbhY`cXYf  
<]bk Y]gY`Ui Z]`fY`DYfgcb`[ YZi bXYb`k YfXYb`\_cbbhYb"

5a`&"GYdhYa VYf`[ ]Vh`X]Y`Dc`nY]"VY\_Ubbhž`XUgg`X]Y`⇒XYbh]hÀhXYf  
HchYb`bi b`nk Y]ZY`gZfY]"[ Y\_`Àfh`k YfXYb`\_cbbhY""8]Y`9fa ]h`i b[ Yb  
Yf[ UVYbž`XUgg`Yg`g]W`i a`Y]bY`+&!`À\f][ Y` : fUi` \UbXY`hž`X]Y`ØVYf  
\_Y]bYb`ZYghYb`K c\bg]h`i]b`8Yi hgW`UbX`j YfZØ[ hY""8]Yg`k ]fZh  
: fU[ Yb`ni` ]\fYa`@YVYb`i bX`XYb`i a ghÀbXYb`Ui Zž`X]Y`g]Y`Ub  
X]YgYb`Cfh`[ YVfUW]h`\UVYb`\_ØbbhYb"

8YhU]`g`ni a`5i ZZ]bXYcfh`i bX`ni f`@Y]WXY

8]Y`@Y]WXY`k i fXY]b`XYf`BÀ\Y`XYg`?fUZhk Yf\_g` : `cf]Ubga Ø\`Y`]a  
GhUXhY]"`GWk UV]b[ !BcfX`[ YZi bXYbž`Y]bYa`6YfY]W]ž`XYf`ZØf`gY]bY  
; fØbUb`U[ Yb`i bX`XYb` ; UfW]b[ Yf'A Ø\`VUW`VY\_Ubbh]`gh"8Yf  
5fVY]hYfž`XYf`XYb`gW]cW\_]YfYbXYb` : i bX`a UW]hYž`\UbXY`hY  
i a [ Y\YbX`i bX`]bZcfa ]YfhY`X]Y`Dc`nY]ž`k Ug`ni`Y]bYf  
i a ZUb[ fY]WXYb`i bhYfgi W]i b[ `ZØ\fhY"" : c`[ YbXY`⇒Zcfa Uh]cbYb  
k i fXYb`k À\fybX`XYf`9fa ]h`i b[ Yb`YfZUggh

- 8]Y`HchY`k Uf`VY`\_Y]XYh`a` ]h`Y]bYa` `gWk UfnYb`HfÅ[ Yfg\]fhž Y]bYf`gWk UfnYb`Gdcfh\cgY`i bX`[ fUi`!k Y]»Yb`@Ui`ZgcW\_Yb"
- 8]Y`[ YgWk`ÀhnhY`? ÒfdYf[ fÒ»Y`VYhfi` [ `Yhk U`%`\$`Wá`žXUni \UhhY`g]Y`Y]bY`i bhYfgYhnhY`:`][ i`f"
- ÆfY`< UUFZUFVY`k i fXY`U`g`[ fUi` `V]g`Y`V`V`cbX`VYgWk]YVYb"
- 8Ug`[ YgWk`ÀhnhY`5`hYf`k i fXY`nk ]gWkYb`\*`\$`i bX`,`) `Æ\`fYb Ub[ YgYhnh"

Æ`Y]bYa` `YfghYb`DfYggYghUhYa` Yb`h`k Uf`X]Y`A` ØbWk`bYf`Dc`]nY] VYgcf[ hžXUgg`X]Y`@Y]WkY`a` Ò[ `]WkYfk Y]gY`ni` `Y]bYf`i b[ Y`\_`ÀfhYb JYfa` ]gghYba` Y`Xi b[ ` [ Y`\`ÒfYb`\_`ØbbhYžXU`U`Y`V]g\Yf][ Yb JYfgi` WkY`ni` f`ÆYbh]Zn]Yfi` b[ `c`bY`9fZc`[ `V`]YVYb"8]YgY I b[ Yk`]gg\Y]h`a` UWk`hY`X]Y`^`ZYbh`]Wk\_Y]h`i bX`]bgVYgcbXYfY`X]Y 5bk`c`bYf`Ài` »Yfgh`VYgcf[ h`ØVYf`XYb`J`cfZU`"

## 9fa ]hh`i b[ Yb`i bX`Gdi fYbgi WkY

8]Y`9fa` ]hh`Yf`j`Yfgi` Wk`hYbž`gck`c`\`Xi`fWk`\_f]a` ]bU`hYWk`b]gWkY I bhYfgi` Wk`i b[ Yb`U`g`Ui` Wk`Xi`fWk`X]Y`J`YfÒZYbh`]Wk`i b[ VYUfVY]hYhYf`:`c`hcg`XYf`HchYb`k`Y]hYfY`ÆZcfa`Uh]cbYb`ni` `Yf\U`hYb" 8]Y`ZØf`X]Y`ÆYbh]Zn]Yfi` b[ `Y`fUi`g[ Y[ YVYbYb`ÆZcfa`Uh]cbYb \UhhYb`X]Y`Dc`]nY]i`bhYf`UbXYfYa` `Ui`Z]\`fY`<`ca`YdU[ Y`[ YghY`hž`i`a` NYi` [ Yb`ni` `YffY]WkYb"8]Yg`ZØ\`fhY`ni` `Y]bYa` `5i`Zfi`Zž`ÆZcfa`Uh]cbYb ni`XYf`j`Yfghc`fVYbYb`:`fUi`ni` `hY`]Yb"

8]Y`HUhgUWkYž`XUgg`X]Y`:`fUi` `c`bY`ZYghYb`K`c`b]gn`k`Ufž`\_`ØbbhY XUfUi`Z`\]bXYi`hYbž`XUgg`g]Y`a` Ò[ `]WkYfk Y]gY`]b`dY`\_`ÀfYb @VYVbgj`Yf`À`hb]ggYb`i` [ Y`YVh`\`Uh`c`XYf`gc`n]U`]gc`]Yfh`k`Uf`"Gc`WkY I`a`gh`À`b`XY`Y]bYf`DYfgcb`ni` `j`YfghY`Ybž`X]Y`i`bhYf`hfU[ ]gWkYb 6YX]b[ i b[ Yb`j`Yfghc`fVYb`]ghž`\_`Ubb`gWk` ]Yf][ `gY]b"8Yb`bc`Wk`Y]hYh XYf`:`U`U`Ui` Wk`ni` f`F`YZYI`]cb`XUfØVYf`Ubž`k` ]Y`k` ]Wk]h[ [ YgY`gWk`Už`]WkY`B`Yh`k`Yf`\_Y`i` bX`<`]Z`YgmghYa` Y`g]bXž`i`a` `Y]bYb gc`WkYb`J`YfV`Y]V`ni` `j`Yf`\]bXYfb"

Æ`XYf`^`ZYbh`]Wk\_Y]h`V`Y]Vh`Y]bY`[ Yk`]ggY`HfUi`f][`\_Y]h`ØVYf`X]Y I`a`gh`À`b`XY`Y]\`fYg`Hc`XYg"J`cf`U`Y`a` `k`]fX`XUg`6YX`ØfZb]g`Ui`hž`ni` Yf[ fØb`XYbž`k` ]Y`Yg`XUni` `\_ca`a`Yb`\_`c`bbhYž`XUgg`Y]bY`+`&!`À`\f][ Y`:`fUi` `i`bhYf`gc`Wk`hfU[ ]gWkYb`6YX]b[ i b[ Yb`Ui`Z[ YZ`bXYb`k`i`fXY"

8]Y'Dc`nY]`gYhnh:k Y]hYf\]b`XUfUi Zž`XUgg'6Øf[ Yf]bbYb`i bX'6Øf[ Yf  
a ]h'<]bk Y]gYb`g]W`a Y`XYbž'i a `a Y`f'ØVYf`XUg'@YVYb`X]YgYf': fUi  
]b`9fZU\fi b[ `ni `Vf]b[ Yb`i bX`gc`Yj Ybhi Y``bYi Y`DYfgdY\_hj Yb`ni  
YfØZZbYb"

8YhU]`g

6Ygi W`Yb`G]Y`i bg`Ui Z.`b!U[ "XY