

< i bXY_ÒXYf`]b`B]YbghÀXh`Yb hXYW_h. Dc`]nY]`gW\ U`hYh`g]W\ `Y]b

⊖`B]YbghÀXh#A Y]bYZY`X`k i fXYb`<i bXY_ÒXYf`a]h`BÀ[Y`b
YbhXYW_h"Dc`]nY]`6ØW_YVi f[`Yfa]hhY`h`bUW\`J Yfghc» `[Y[Yb
XUg`H]YfgW\i hn[YgYhn"

⊖`Y]bYf`VYgcf[b]gYffY[YbXYb`9bhXYW_i b[`k i fXYb`]b
B]YbghÀXh#A Y]bYZY`X`Ui Z`Y]bYa `; fØbghfY]ZYb`Ub`XYf`? fY]gghfU» Y
\\i bXYZfYi bX`]W\Y`? ÒXYf`[YZi bXYb`"9]bY`<i bXYVYg]hnYf]b`gh]Y»
XUfUi Z`\\]bžXUgg`X]YgY`? ÒXYf`Ui g`fc`\\Ya `; `Y]gW\`VYghUbXYbž]b
XUg`[YZÀ`f`]W\Y`BÀ[Y`j YfghYW_h`k UfYb`"Gc`W\Y`J cfZÀ`Y`k YfZYb
b]W\h`bi f`f: fU[Yb`ni f`G]W\Yf`Y]h]j cb`<Ui gh]YfYb`Ui Z`gcbXYfb
Ui W\`ni `XYb`A ch]j Yb`XYf`HÀhYf"

8]Y`Dc`]nY]`6ØW_YVi f[`\\Uh`i a [Y\\YbX`fYU[]Yfhž`Y]bYb`XYf`? ÒXYf`
g]W\Yf[YghY`h`i bX`Y]b`GhfUz] YfZU`fYb`bUW\`XYa`H]YfgW\i hn[YgYhn
Y]b[Y`Y]hYh`8]Yg]gh`b]W\h`XUg`YfghY`A U`ž`XUgg`]b`XYf`fY[]cb
gc`W\Y`? ÒXYf`[Y`Y[h`k YfXYbž`k Ug`VY]`<i bXYVYg]hnYfb`i bX
H]Yf`]YV\\UVYfb`[fc» Y`6Ygcf[b]g`Ui g`Ògh`8]Y`8 mbUa]_`gc`W\Yf
J cfZÀ`Y`a UW\h`XYi h]W\ž`k]Y`k]W\h[]Yg`]ghž`A Ò[`]W\`Y]hYb`ni f
J Yf\\]bXYfi b[`gc`W\Yf`HUhYb`ni `Z]bXYb"

K Ug`_Òb bYb`H]YfVYg]hnYf`hi b 3

9]b[Y`A U» bU`a Yb`_Òb bYb`<i bXYVYg]hnYfb`\\Y`ZYbž`\\fY`H]YfY`ni
gW\ØhnYb`"8Uni`[Y`\\Òfhi bhYf`UbXYfYa`ž`X]Y`I a [YVi b[`k À`fYbX
XYf`; Ugg]fi bXYb`Ui Za Yf_gUa`ni`VYcVUW\hYb`i bX`VY]a
5i Z]bXYb`j YfXÀW\h[Yf`; Y[YbghÀbXY`gc Zcfh`ni`fYU[]YfYb`"@Ui h
9l dYfhYb`]gh`Yg`fUhgUa`ž]b`; YV]YhYbž]b`XYbYb`Yg`VY`_Ubbh]ghž
XUgg`? ÒXYf`Ui g[Y`Y[h`k YfXYbž`VYgcbXYfg`j cfg]W\h[]ni`gY]b"
; YgW\i`hY`<i bXYhfU]bYf`fUhYb`Ui W\`XUni`ž`XYb`<i bX`Ub`Y]bY`[i hY

@Y]bYbZØ\ f][_Y]h'ni ' [Yk Ò\bYbž'XUa]h'Yf'b]W'h'a Y\ f'Y][YbghÅbX][
gW' bØZY 'b' i bX' ZfYggYb' _Ubb"

9]b'k Y]hYfYf'k]W'h][Yf'5gdY_h]'gh'X]Y'GYbg]V]'g]Yfi b['XYf
; Ya Y]bgW'UZh' 'X'XYf'<i bXYVYg]hnYf'gc''hY'g]W'a]h'UbXYfYb
H]Yf\U'hYfb'j YfbYhnYb'i bX' ðZcfa Uh]cbYb'ØVYf'j YfXÅW'h][Y
5_h]j]hÅhYb'cXYf': i bXY'Ui ghUi gW'Yb''Gc' _Ubb'Y]bY'gW'bY''Y
FYU_h]cb'Ui Z'bYi Y' ? ØXYf!5'Ufa]Yfi b[Yb'YfZc'[Ybž'i bX']a' VYghYb
: U''k YfXYb'j]Y'Y'H]YfY'j cf'GW'UXYb'VYk U\fh"

9]b'5i Zfi Z'ni f'K UW'gUa _Y]h

8]Y'Dc`nY]' \Uh'Y]b' [fc» Yg' ðhYfYggY'XUfUbž'gc`W'Y'J cfZÅ''Y']b
Ni _i bZ'ni 'j Yf\]bXYfb''8]Y'² ZYbh]W'_Y]hgUfVY]h'ni ']bhYbg]j]YfYbž
_ØbbhY'XUVY]' \Y'ZYbž'a Ò[`]W'Y'HÅhYf'UVni gW'fYW_Yb'i bX
<]bk Y]gY'Ui g'XYf'6Yj Ò'_Yfi b['ni ' [Yk]bbYb''8]Y'<Åi Z][_Y]hž'a]h
XYf'gc`W'Y'J cfZÅ''Y'Ui ZhfYhYbž'_ØbbhY'Ui W']b'J YfV]bXi b['ni
Y]bYf'ni [Ybca a YbYb'5[[fYgg]cb' [Y[Yb'H]YfY'ghY\Ybž'X]Y']b
NY]hYb'ghY][YbXYb' [YgY''gW'UZh]W'Yb'8fi W_g'cZi'U'g'GØbXYbVØW_Y
Zi b[]YfYb"

8Yf'J cfZU'']b' B]YbghÅXh#A Y]bYZ'X']gh'Y]b'k Y]hYfYf'gW'a Yfn`]W'Yf
<]bk Y]g'XUfUi Z'XUgg'XUg'K c\`Yf[Y\Yb'i bgYfYf'H]YfY'Yfbgh\UZhY
6YXfc\i b[Yb'Ui g[YgYhnh'gY]b' _Ubb''9g']gh'b]W'h'bi f'k]W'h][ž'X]Y
HÅhYf'ni f'FYW'YbgW'UZh'ni 'n]Y\Ybž'gcbXYfb'Ui W'
[YgY''gW'UZh]W'Y'5i Za Yf_gUa _Y]h'Ui Z'XUg'H\Ya U'ni ''Yb_Yb"
<i bXY'g]bX'b]W'h'bi f'<Ui gh]YfYž'g]Y'g]bX'cZi' bYfgYhn`]W'Y
6Y['Y]hYfž'X]Y'j]Y': fYi XY']b'i bgYf'@VYb'Vf]b[Yb''8]Y'G]W'Yf\Y]h
X]YgYf': fYi bXY'a i gg'cVYfghY'Df]cf]hÅh'\UVYb"

8Yf'J cfZU'' \Uh'j]Y'Y'<i bXYVYg]hnYf'YfgW'ØhYfh''8]Y
GhUXhj Yfk U`hi b['i bX'Dc`nY]'UddY''YfYb'XYg\U'V'Ub'U''Y
H]Yf\U'hYfž'k UW'gUa 'ni 'gY]b'i bX'J YfXUW'hgZÅ''Y'i bj YfnØ[`]W'ni
a Y'XYb''8]Y'Ni gUa a YbUfVY]h'nk]gW'Yb'XYb'6Øf[Yfbž'XYb
<i bXYVYg]hnYfb'i bX'XYf'Dc`nY]'_ØbbhY'YbhgW'Y]XYbX'gY]bž'i a
gc`W'Y'; Y[YVYb\Y]hYb'fYW'hY]h]['ni 'Yf_YbbYb'i bX'ni
j Yf\]bXYfb''Bi f'[Ya Y]bgUa 'g]bX'k]f'ghUf_ž'k Ybb'Yg'XUfi a' [Y\hž
i bgYfY'H]YfY'ni 'gW'ØhYb"

J][]'Ubn']gh'XYf'GW'ØggY'ž'i a]b'i bgYfYf'; Ya Y]bgWUZh'Y]b
g]WYfYg'l a ZY'X'ZØf'<Ui gh]YfY'ni 'gWUZZYb''5i W'X]Y'GWUZZI b[
Y]bYg'K UfbgmgH'Ya g']bbYf\U'V'XYf'; Ya Y]bXYb'_ÖbbhY'Y]bY
\]ZfY]WY'A U»bU\ a Y'gY]bž'i a 'gWbY''Y'≠Zcfa Uh]cbYb'ØVYf
j YfXÅW.h][Y'J cfZÄ''Y'ni 'j YfVfY]hYb"

J YfVfY]hYhY'DfcV`Ya Uh]_ 'j cb'<i bXY_ÖXYfb

8]Y'UVg]W'h]WY'5i g'Y[i b['j cb'<i bXY_ÖXYfb']gh'Y]b
Yfbgmi bY\ a YbXYg'DfcV`Ya ž'XUg'g]W'ØVYf'j]Y'Y'≠\fY'\]bk Y[']b
8Yi hgW'UbX'j YfgW'ÄfZh'\Uh''<i bXYVYg]hnYf'a ØggYb'g]W
ni bY\ a YbX'Gcf[Yb'i a 'X]Y'G]WYf\Y]h'\fYf'H]YfY'a UWYbž
]bgVYgcbXYfY']b'ghÅXh]gWYb'i bX''ÅbX']WYb'; YV]YhYbž'k c'gc`WY
?ÖXYf'\Y]a 'W'Ui g[Y'Y[h'k YfXYb''8]YgY'HU_h]_'ghY''h'b]W'h'bi f
Y]bY'; YZÄ\fxi b['ZØf'X]Y'H]YfY'XUfž'gcbXYfb'_Ubb'Ui W
Ya ch]cbU'Y'i bX'Z]bUbn]Y''Y'6Y'Ughi b[Yb'ZØf'X]Y'<U'hYf'a]h'g]W
Vf]b[Ybž'k Ybb'g]Y '\fY'H]YfY'k Y[Yb'j Yf[]ZhYhYf'?ÖXYf']b'X]Y
H]Yf_']b]_Vf]b[Yb'a ØggYb"

@Ui h'6Yf]W'hYb'j cb'H]YfgW'i hncf[Ub]gUh]cbYb']gh'X]Y'J Yfk YbXi b[
j cb'[YZÄ\ f]WYb'?ÖXYfb'k]Y': 'Y]gW'a]h'BÄ[Y'b'cXYf';]ZhgcZZYb
]b'j]Y'Yb': Ä''Yb'Y]bY'ghfUZVUfY'<UbX'i b['bUW'XYa
H]YfgW'i hn[YgYhn''HÄhYfž'X]Y'gc`WYf'Y']?ÖXYf'Ui g'Y[Ybž'f]g_]YfYb
b]W'h'bi f'X]Y'; Ygi bX\Y]h'i bX'XUg'@YVYb'j cb'<Ui gh]YfYbž'gcbXYfb
gWUZZYb'Ui W'Y]b'?`]a U'XYf'5b[ghi bhYf'<i bXYVYg]hnYfb"

F YU_h]cbYb'XYf'; Ya Y]bgWUZh'i bX

H]YfgW'i hn[fi ddYb

8]Y'9bhXYW_i b['gc`WYf'<i bXY_ÖXYf'gcf[h'\Äi Z]['ZØf'5i ZfY[i b[
]b'; Ya Y]bXYb''5i Zgcn]U'Yb'A YX]Yb'fYU[]YfYb'j]Y'YH]YfVYg]hnYf
VYgcf[h'i bX'k UfbYb'UbXYfY']b'XYf'B UWVUfgWUZhž'i a 'Ä\ b`]WY
J cfZÄ''Y'ni 'j Yfa Y]XYb''; Ya Y]bgWUZhgd`UhZcfa Yb'i bX''c_U'Y
; fi ddYb'Yfa i h[Yb'<i bXYVYg]hnYf'ni f'K UWgUa _Y]h'i bX'ni f
A Y'Xi b['j YfXÅW.h][Yf'5_h]j]hÄhYb'cXYf'; Y[YbghÅbXY"

H]YfgW'i hncf[Ub]gUh]cbYb'gYhnYb'g]W'YVYbZU''g'U_h]j 'ZØf'a Y\ f

5i Z_Àfi b['Y]b"G]Y'ZcfXYfb'ghÀf_YfY'A U» bU\ a Yb'XYf'Dc`nY]i bX
F YW\hgj c f gW\ f]ZhYbž'X]Y'nØ[][Yf'Ui Z'gc`W\ Y'J c fZÀ`Y`fYU[]YfYb"
J]Y`Y`C f[Ub]gUh]cbYb`V]YhYb`Ui » YfXYa`G\ i`i b[Yb`ni f
9f_Ybbi b['j cb`[]Zh[Yb`?ØXYfb`i bX`DfÀj Ybh]cbga U» bU\ a Yb`Ubž
i a`X]Y`G]W\ Yf\ Y]h]j cb`< Ui gh]YfYb`ni`j YfVYggYfb"

DfÀj Ybh]cbga U» bU\ a Yb`i bX G]W\ Yf\ Y]hgVYk i gghgY]b

I a`XUg`F]g]_c`ni`a`]b]a`]YfYbž]gh`Yg`k`]W\ h][ž`XUgg`<i bXYVYg]hnYf
U_h]j`k`YfXYb`"<]Yf`g]bX`Y]b][Y`k`]W\ h][Y`DfÀj Ybh]cbga U» bU\ a Yb.

- F Y[Y`a`À»][Y`GdUn]Yf[Àb[Y`]b`g]W\ YfYb`i bX`VY`_UbbhYb
6YfY]W\ Yb"
- 8Ui Yf\UZhY`?cbhfc`Y`ØVYf`XYb`<i bX`VY]a
GdUn]YfYb[Y\Yb"
- A Y`Xi b[`Ui ZÀ`][Yf`J cf`_ca`a`b]ggY`Ub`X]Y`Dc`nY]`cXYf
H]YfgW\ i hncf[Ub]gUh]cbYb"
- HY]`bU\ a Y`Ub`c`_U`Yb`≠Zcfa`Uh]cbgj YfUbghU`hi b[Yb`ni
H]YfgW\ i h`i bX`G]W\ Yf\ Y]h"

8]YgY`A U» bU\ a Yb`g]bX`i bYf`Àgg`]W\ ži a`X]Y`G]W\ Yf\ Y]h`XYf`H]YfY
ni`[Yk`À`f`Y]ghYb`i bX`X]Y`K`U\ fgW\ Y]b`]W\ _Y]h`ni`j`Yff]b[Yfbž`XUgg
g]W\`XYfUfh][Y`J cfZÀ`Y`k`]YXYf\ c`Yb"

F YW\ hg`U[Y`i bX`? cbgYe i YbnYb

8]Y`fYW\ h]W\ Yb`?cbgYe i YbnYb`ZØf`XUg`5V`Y[Yb`j cb`<i bXY`ØXYfb
g]bX`]b`8Yi hgW\`UbX`_`Uf`[YfY[Y`h"8 Ug`H]YfgW\ i h[YgYh`ghY`h
g]W\ Yfž`XUgg`H]Yfei`À`YfY]j`YfZc`[h`k`]fX`i bX`X]Y`HÀhYf`a`]h
; Y`XghfUZYb`cXYf`gc[Uf`; YZÀb[b]ggfUZYb`fYW\ bYb`a`ØggYb`"≠
gW\ k`YfYb`i`À`Ybž]b`XYbYb`H]YfY`Yfbgh`UZh]j`Yf`Yhnh`cXYf`[Yh`Øh`h
k`i`fXYbž`_ØbbYb`X]Y`GhfUZYb`Yf\ YV`]W\`Yf\`Ø\`h`k`YfXYb"

8]Y`Dc`nY]i bX`X]Y`GhUUhgUb`k`U`hgW\`UZh]g]bX`VYghfYVhž`gc`W\ Y
GhfUZhUhYb`ni`j`YfZc`[Yb`i bX`XYb`VYhfc`ZYbYb`7ca`a`i`b]h]Yg`Y]b
; YZØ`j`cb`G]W\ Yf\ Y]h`ni`fØW`_ni`[YVYb`"≠`Y]b][Yb`F Y[]cbYb

k i fXYb 'gdYn]Y``Y'9fa]h`i b[g[fi ddYb '[YV]'XYh`i a 'X]YgY'5fhj cb
H]Yfei `À`YfY]'gmghYa Uh]gW`ni 'VY_`Àa dZYb'i bX'H`hYf'ni
ØVYfZØ\fyb"

: Øf`k Y]hYfY' `bZcfa Uh]cbYb'ØVYf'XUg'H]YfgW`i hm[YgYm'i bX'X]Y
YbhgdYfYW`YbXYb'GhfUZYb'_`ÒbbYb' `b`hYfYgg]YfhY'X]Y'GY]hY'XYg'
6i bXYgfY[]Yfi b['VYgi W`Yb"

8YhU]`g

6Ygi W`Yb'G]Y'i bg'Ui Z.'b!U["XY