

≠hU`]Yb`i bhYf`F Y]gYk Ufbi b[.`K Ug l f`Ui VYf`^Y hnh`k]ggYb`gc`hYb

8 Ug`5i gk Åfh][Y`5a h`k Ufbhj cf`F Y]gYb`bUW`≠hU`]Yb
Ui Z[fi bX`YI hfYa Yf`K YhhYfVYX]b[i b[Yb`i bX`U`h`X]Y
` ÒW`ghY`K Ufbghi ZY`Ui g[Yfi ZYb"

5_hi Y``\Uh`XUg`5i gk Åfh][Y`5a h`Y]bY`K Ufbi b[`VYnØ[`]W`F Y]gYb
bUW`≠hU`]Yb`Ui g[YgdfcW`Yb`i bX`XUVY]`X]Y`ÒW`ghY`5`Ufa ghi ZY
Ui g[Yfi ZYb"8]YgY`A U»bU`a Y`]gh`Y]b`Xf]b[YbX`b`Øh][Yf`<]bk Y]g
ZØf`X]Y`Yb][Ybž`X]Y`Y]bY`F Y]gY`ni a`VY`]YVhYb`A]hhY`a Yf`fn]Y`
d`UbYb"≠hU`]Ybž`VY`_Ubbh`ZØf`gY]bY`hfUi a`UZhYb`Ghf`ÀbXY`i bX
_i`hi fY`Yb`GW`Àh`Yž`g]Y`h`g]W`a ca YbhUbYb`<YfUi gZcfXYfi b[Yb
[Y[YbØVYfž`X]Y`g]W`Ui g`XYf`YI hfYa Yb`K YhhYf`U[Y`Yf[YVYb"

8 Yf`5i [i gh`ghY`h`]b`j]Y`Yb`Yi fcd`À]gW`Yb`@`ÀbXYfb`Y]bY
<cW`gU]gcb`XUfž`i bX`]bgVYgcbXYfY`≠hU`]Yb`n`À`h`ni`XYb
[YZfU[hYghYb`l f`Ui Vgn]Y`Yb"K`À`fYbX`X]Y`XYi hgW`Yb
Gca`a Yfa cbUhY`j cb`; Yk]hhYfb`i bX`GhUf`_fY[Yb`[Ydf`À[h`g]bXž`\Uh
≠hU`]Yb`a]h`Ub`U`h`YbXYf`8ØffYž`K UggYfa Ub[Y`i bX`j Yf`YYfYbXYb
K U`XVf`ÀbXYb`ni`_`Àa dZYb"8]YgY`l b[`Y]W`[Yk]W`hY`j Yfi fgUW`Yb
]b`XYa`gØXYi fcd`À]gW`Yb`@`UbX`6Ygcf[b]g`i bX`\UVYb`XUg
5i gk Åfh][Y`5a h`j YfUb`Ugghž`XUni`Ui Zhi fi ZYbž`j cb`F Y]gYb`bUW`
≠hU`]Yb`UVni gY`Yb"

GW`k]Yf][Y`K YhhYfVYX]b[i b[Yb`i]b`≠hU`]Yb

≠a`A ca Ybh`g]bX`X]Y`a]hhYfYb`i bX`gØX`]W`Yb`F Y[]cbYb`≠hU`]Ybg
Ua`gh`Àf`_ghYb`VYhf`cZYb"6YgcbXYfg`_f]h]gW`[YghU`hY`h`g]W`X]Y
@U[Y`b`G]n`]Ybž`k c`Y]bY`8ØffY!K Ufbi b[`XYf`\ÒW`ghYb`Ghi ZY
Ui g[Y[YVYb`k i fXY"8]Y`Ui g[YgdfcW`YbYb`F Y]gYk Ufbi b[Yb
XYW`_Yb`ni XYa`k Y]hYfY`F Y[]cbYb`UVž`]b`XYbYb`X]Y`; YZU`f`j cb

K UggYfa Ub[Y`U`g`Yf\YV`]W`Y]b[YgW`Àhnh`k]fX"

≠j YfgW`]YXYbYb`i f`Ui VgcfhYb`XYg`@UbXYg`[Y`hYb`U`hi Y``X]Y
K Ufbghi ZYb`cfUb[Y`i bX`fch``8Uni `nÀ`Yb`i bhYf`UbXYfYa `VY`YVhY
I f`Ui VgfY[]cbYb`k]Y.

- A Uf_Yb
- @Uh]i a
- I a Vf]Yb
- 5Vfi nnYb
- A c`]gY
- 5di `]Yb
- ?Ua dUb]Yb
- ?U`UVf]Yb
- 6Ug]`_UhU
- GUfX]b]Yb

8]Y`Ui g[YgdfcW`YbYb`K Ufbi b[Yb`g]bX`b]W`h`bi f`Y]b`NY]W`Yb`j cb
YI hfYa Yb`K YhYfj Yf`À`hb]ggYbž`gcbXYfb`g]Y`k Y]gYb`Ui W`Ui ZX]Y
dchYbn]Y`Yb`F]g]_Yb`>`bž`X]Y`ZØf`i f`Ui VYf`Yb`hghY`Yb`_`ÒbbYbž
k Ybb`g]Y`g]W`]b`X]YgY` ; YV]YhYb`VY[YVYb``8]Y`6Yj Ò`_Yfi b[`]b
X]YgYb`F Y[]cbYb`]gh`ghUf`_VYhfcZZYbž`XU`g]Y`a]h`XYb
?cbgYei YbnYb`XYf`8ØffY`i bX`ghY][YbXYb`HYa dYfUhi fYb
i a [Y`Yb`a i gg"

9]bgW`f`Àb`_i b[Yb`i bX`G]W`Yf`Y]hg`]bk Y]gY

8 Ug`5i gk `Àfh][Y`5a h`f`À`h`F Y]gYbXYb`Y]bXf]b[`]W`ž`g]W`]j cf`Y]bYf
[Yd`UbhYb`F Y]gY`i a ZUggYbX`ØVYf`X]Y`U`hi Y``Y`@U[Y`]b`≠U`]Yb`ni
]bZcfa]YfYb``6YgcbXYfg`k]W`h][`]gh`Ygž`c`_U`[Y`hYbXYb`J YfVchYb
i bX`K Ufb`]bk Y]gYb`6YUW`hi b[`ni`gW`Yb`_Yb``8]Y`j cb`XYb
ni gh`ÀbX][Yb`6Y`ØfXYb`Ui g[YgdfcW`YbYb`5bk Y]gi b[Yb`gc`hYb
ghYhg`VYZc`[hik YfXYbž`i a `i bbØh][Y`F]g]_Yb`ni`j Yfa Y]XYb"

Ni g`Àh`]W`ni`XYb`bY[Uh]j Yb`5i gk]f`_i b[Yb`]b`≠U`]Yb`VYhf]Z]h`X]Y
F Y]gYk Ufbi b[`Ui W`k Y]hYfY`Yi fcd`À]gW`Y`i f`Ui Vg`ÀbXYfž`X]Y`a]h
À`b`]W`Yb`DfcV`Ya Yb`_cbZfcbh]Yfh`g]bX``≠; f]YW`Yb`UbX
VY]gd]Y`gk Y]gY`YffgW`h`a]h`Yfk Y]Y`]b`Y]b][Yb` ; YV]YhYb

5i gbU\ a Yni ghUbX`Ui Z[fi bX` [YZ\`f]W\Yf`K U`XVfAbXYž`X]Y
gck c\`9]b\Y]a]gW\Y`U`g`Ui W\`Hci f]ghYb`]b` ; YZU\`f`Vf]b[Yb`"

8]Y` [Y[Ybk Åfh][Y`G]hi Uh]cb`j YfXYi h`]W\hž`k]Y`ghUf`
K YhhYfVYX]b[i b[Yb`XYb`FY]gYj Yf`Ui Z`VYY]bZi ggYb`_ÖbbYb`"9]bY
FY]gY`]bg`5i g`UbX`k Uf`ni f`BYVYbgU]gcb`ZØf`j]Y`Y`A YbgW\Yb`cZh
U`g`YbhgdUbbYbXY`F ØW`ni [ga Ö[`]W\`_Y]h`[YXUW\hž`k]fX`YXcW\
Xi fW\`BUhi fYfY][b]ggY`k]Y`Yhk U`Yi hfYa Yb`8ØffYdYf]cXYb`ni f
<YfUi gZcfXYfi b["8]Yg`ghY`h`b]W\h`bi f`Y]b`F]g]_c`ZØf`X]Y
G]W\Yf\Y]h`XUfž`gcbXYfb`VYY]bZi ggh`Ui W\`X]Y`E i U`]hÅhi bX`XYb
; Ybi gg`XYg`i f`Ui Vg`Yf\YV`]W\`"

K YhhYfYI hfYa Y`U`g`< YfUi gZcfXYfi b[`ZØf F Y]gYbXY

8]Y` [Y[Ybk Åfh][Y`K Ufbi b[`XYg`5i gk Åfh][Yb`5a hg`ghY`h
gma Vc`]gW\`ZØf`X]Y`]a a Yf`\Åi Z[YfYb`9i hfYa k YhhYfYfY][b]ggYž
X]Y`k Y`hk Y]h`Ui ZhfYhYb`"8Yf`?`]a Uk UbXY`nY][h`g]W\`j cf`U`Ya`]b
: cfa`j cb`i b[Yk Ö\b`]W\Yb`K YhhYfVYX]b[i b[Yb`i bX`Yi hfYa Yb
BUhi fYfY][b]ggYbž`X]Y`b]W\h`bi f`9]bnY`dYfgcbYbž`gcbXYfb`Ui W\
[Ubny`FY][cbYb`j cf`[fc» Y`<YfUi gZcfXYfi b[Yb`ghY`Yb`"
FY]gYk Ufbi b[Yb`g]bX`gca`]h`b]W\h`bi f`Y]b`5i Zfi Zni f`J cfg]W\hž
gcbXYfb`Ui W\`Y]b`X]_Uhc`f`ZØf`X]Y`Xf]b[YbXY`Bchk YbX][_Y]hž`g]W\
XYf`g]W\`j YfÅbXYfbXYb`l a k Y`h`VYk i gghYf`ni`k YfXYb`i bX`g]W\
YbhgdFYW\YbX`XUfUi Z`Y]bni ghY`Yb`"8Yb`_Yb`G]Y`XUfUbž`XUgg`b]W\h
bi f`XUg`j Yf[Åb[`]W\Y`i f`Ui Vgj Yf[bØ[Yb`Ui Z`XYa`Gd]Y`ghY`hž
gcbXYfb`Ui W\`X]Y`G]W\Yf\Y]hi bX`XUg`K c\`VYZ]bXYb`U`Yf
6YhY][hYb`]a` : c`_i g`ghY`Yb`gc`hYb`"

8]Y`K YhhYfYI hfYa Yž`X]Y`#U`]Yb`XYfnY]h`Yf`YVhž`g]bX`HY]`Y]bYg
[fÖ» YfYb`HfYbXg`"?`]a UZc`fgW\Yf`k UfbYbž`XUgg`X]Y`<Åi Z[_Y]hi bX
#hYbg]hÅhj cb`8ØffYbž`<]hnYk Y`Yb`i bX`K U`XVfÅbXYb`]bZc`[Y`XYg
?`]a Uk UbXY`g`ni bY\`a Yb`k YfXYb`"@Ui h`Y]bYa`6Yf]W\h`XYg`
**K Y`h`_`]a UfUhg`f#77E`ghY`Yb`gc`W\Y`9fY][b]ggY`Y]bY`Yfbgh`UZhY
6YXfc`i b[`ZØf`X]Y`UbXk`]fhgW\UZh]W\Y`DfcXi`_]cbž`X]Y
K UggYffYggci fW\`b`i bX`X]Y`U`[Ya`Y]bY`@YVYbgei`U`]hÅh]b
j YfgW\]YXYbYb`FY][cbYbž`Y]bgW\`Y»`]W\`GØXYi fcdUž`XUf`"**

5_hi Y`Y`K YhhYfj Yf\`À`hb]ggY`]b`≠U`]Yb`i bX
XYfYb`5i gk]f_i b[Yb

≠`≠U`]Yb`g]bX`V]g`Ub[`Y]b][Y`F`Y[]cbYb`YI hfYa `VYhfcZZYb`j cb
bÀ`fghcZZ`i bX`k UggYfUfa Yb`6ØXYb`Ui Z[fi bX`XYg`Ub`U`hYbXYb
K UggYfa Ub[Y`g"8]Yg`k]f`_hg]W`b]W`h`bi f`bY[Uh]j `Ui ZX]Y
@UbXk]fhgW`UZh`Ui gž`gcbXYfb`Ui W``Ui ZX]Y`I a k Y`hž`]bXYa `X]Y
K U`fgW`Y]b`]W`_Y]hj cb`K U`XVf`ÀbXYb`ghY][h``a ``ſ\`f`&`&`' `[UV`Yg
]b`≠U`]Yb`ØVYf`&") \$\$`6f`ÀbXYž`X]Y`ØVYf`&`\$\$\$`<`Y`_hUf`@UbX`]b
A]hY]XYbgW`UZh`inc[Ybž`Ui h`XYa `≠U`]Yb]gW`Yb`N]j]`gW`i`hn"

8]Yg`\Uh`Ui W`k]fhgW`UZh]W`Y`5i gk]f_i b[Yb.`5[fUf]gW`Y`9I dcfhYž
]bgVYgcbXYfy`j cb`C`]j YbØ`i bX`K`Y]bž`X]Y`ZØf`≠U`]Yb`j cb`[fc»Yf
6YXYi hi b[`g]bXž`_ØbbhYb`Xi fW`X]YgY`9I hfYa `Y`VYY]bhf`ÀW`h][h
k YfXYbž`k Ug`a`Ø[`]W`Yfk`Y]gY`ni`ghY][YbXYb`DfY]gYb`ZØf
J YfVfUi W`Yf`ZØ`fh"

I`f`Ui VYf`gc`h`Yb`g]W`b]W`h`bi f`ØVYf`XYb`U_hi Y`Yb`GhUbX`XYf
K YhhYfk Ufbi b[Yb`]bZcfa]YfYbž`gcbXYfb`Ui W`X]Y`5i gk]f_i b[Yb
Ui ZX]Y`c`_U`Y`K]fhgW`UZh`i bX`X]Y`J YfZØ[VUf`_Y]hj cb
8]Ybgh`Y]ghi b[Yb`VYfØW`_g]W`h][Yb`"≠`j]Y`Yb`h`ci f]gh]gW`Yb
<chgdch`g]g]bX`F`YghUi fUbhg`i bX`I bhYf`_ØbZhY`Ui ZY]bYb`ghUV`]Yb
K UggYfZi gg`Ub[Yk]YgYbž`i bX`9]bgW`f`Àb`_i b[Yb`]b`XYf
K UggYfj Yfgcf[i b[`]_ØbbhYb`X]Y`h`ci f]gh]gW`Y`≠ZfUghfi`_hi`f
Yf\`YV`]W`VYY]bhf`ÀW`h][Yb"

F]g]_c Y]bgW`Àhni b[Yb`i bX`Df`Àj Yb`h]cb

8 Ug`5i gk `Àfh][Y`5a h`\Uh`b]W`h`bi f`F`Y]gYk Ufbi b[Yb
Ui g[YgdfcW`Ybž`gcbXYfb`Ui W`9a dZY`i b[Yb`ZØf`Y]bY`g]W`YfY
F Y]gY`bUW`≠U`]Yb`[Y[YVYb`"8]YgY`i a ZUggYb`i bhYf`UbXYfYa`.

- J Yfa Y]Xi b[`j cb`F`Y]gYb`]b`VYgcbXYfg`VYhfcZZYbY`; YV]YhYž
]bgVYgcbXYfY`k`À`fYbX`XYf`\Y]» YghYb`HU[YgnY]hYb"
- GhYhg`Ui gfY]W`YbX`K UggYf`ni f`J YfZØ[i b[`ni` \UVYb`i bX
\mXfUh]g]Yfh`ni`V`Y]VYb"
- 6YcVUW`hi b[Yb`j cb`Øfh]W`Yb`K Ufbi b[Yb`i bX

J c f g W X f] Z h Y b ž '] b g V Y g c b X Y f Y '] b ' 6 Y n i [' U i Z ' c Z Z Y b Y ' : Y i Y f
i b X ' 7 U a d] b ["

8] Y ' G] h i U h] c b '] b ' ≠ U '] Y b ' _ Ö b b h Y ' U ` g ' @ Y \ f Y ' Z Ø f ' U b X Y f Y ' @ Å b X Y f
X] Y b Y b ž ' k] Y ' k] W X h] [' Y g '] g h ž ' U i Z ' _ '] a U h] g W X Y ' J Y f Å b X Y f i b [Y b
U b [Y a Y g g Y b ' n i ' f Y U [] Y f Y b ' i b X ' Y b h g d f Y W X Y b X Y ' B c h Z U ` ` d ` Å b Y ' Z Ø f
H c i f] g a i g [Y V] Y h Y ' n i ' Y b h k] W _ Y ` b "

8 Y h U] ` g

6 Y g i W X Y b ' G] Y ' i b g ' U i Z ' b ! U [" X Y