

? ]Y`Yf`< Ui gVYgi W\ .`GYb]cfYb`YVYb  
gY`VghVYgh]a a h`b`[ Yk c`b hYf  
I a [ YVi b[ °

? ]Y`ghUfhYh`XYb` ? ]Y`Yf`< Ui gVYgi W\ `ZØf`GYb]cfYbž`i a  
gY`VghVYgh]a a hYg`@YVYb`i bX`i bhYfghØhni b[ `ni `ZØfXYfb`  
↳Zcfa ]YfYb`G]Y`g]W\ °

? ]Y`ž`8Yi hgW\`UbX`!`8]Y`@UbXYg\Ui dhghUXh? ]Y`U`h]a `A`Äfn  
&\$&) `XYb` ? ]Y`Yf`< Ui gVYgi W\ `]bg`@YVYb`[ Yfi ZYb`"8]YgYg`bYi Y  
5b[ YVchif]W\hYh`g]W\`gdYn]Y`Ub`Ä`hYfY`? ]Y`Yf]bbYb`i bX`? ]Y`Yf`i bX  
\Uh`XUg`N]Y`ž`Y]b`gY`VghVYgh]a a hYg`@YVYb`]b`XYf`[ Yk c`b hYb  
I a [ YVi b[ `ni `i bhYfghØhnyb`"8i fW\`XYb`< Ui gVYgi W\`gc`Yb  
<]`ZYVYXUfZY`ZfØ`nY]h[ `Yf`\_Ubbh`k YfXYbž`i a `fYW\hY]h[ `[ YY][ bYhY  
I bhYfghØhni b[ `ni `V]YhYb`"

8Yf` ? ]Y`Yf`< Ui gVYgi W\ `k`i fXY`ni bÄW\gh`]b`XYb`GhUXhY]`Yb  
K`Y`gYYž`?fcbgVi f[ `i bX`F`ÖbbY`Y]b[ YZØ`fh`i bX`]gh[ Yd`Ubhž`]a  
@Ui ZY`XYg`>\fYg`Ui Z`XUg`[ YgUa`hY`GhUXh[ YV]Yh`Ui g[ Yk`Y]hYh`ni  
k YfXYb`"8]Y`6YfUhi b[ `i a ZUggh`j YfgW\]YXYbY`H\Ya`Ybž`i bhYf  
UbXYfYa` .

- U`hYfg[ YfYW\hY`K`c`b`Zcfa`Yb
- ;`Ygi`bX`Y]hgZfU[`Yb
- Cf[`Ub]gUh]cb`j`cb`5`hU[`g\]`ZYb
- Y`fYbUa`h`]W\Yg`9b[`U[`Ya`Ybh
- DZY[`YVYXØfZh][`\_Y]h`i`bX`5b[`Y`Øf][`Ybj`Yfgcf[`i`b[
- A`cV`]hÄ`h`i`bX`6Uff]YfYZfY[\`Y]h
- X][`]hU`Y`5gg]ghYbngmghYa`Y
- G]W\Yf\Y]h`]a`Y][`YbYb`Ni`\Ui`gY

5`Y`? ]Y`Yf]bbYb`i bX`? ]Y`Yf`k`YfXYb`ni`]fYa`(+)`";`YVi`fhghU[`Y]b

dYfgÖb`jWXYg'5bgWfYjVYb'a ]hY]bYa`HYfa ]bj cfgW`U[`ZÖf`Y]bYb  
<Ui gVYgi W`Yf\U`hYb"8]Y`HY]bU\`a Y`Ub`X]YgYa`5b[ YVch]gh  
ZfY]k ]`][`i bX`\_Ubb`^XYfnY]hUV[ YgU[ h`cXYf`VYYbXYh`k YfXYb" ` ð  
XYf`FY[ Y`XUi YfhY]b` ; Ygdf`W`Yhk U`Y]bY`Ghi bXYž`k cVY]`Y]bY  
ZYI ]V`Y`5bdUggi b[ `Ub`X]Y`]bX]j ]Xi Y`Yb`6YXÖfZb]ggY`XYf  
GYb]cf]bbYb`i bX`GYb]cfYb`a Ö[ `]W`]gh"GY`VghVYgh]a a h\Y]hi bX  
: fY]k ]`][`\_Y]h`UVYb`ZÖf`XUg`HYUa`XYg` ?]Y`Yf`<Ui gVYgi W`Yg  
\ÖW`ghY`Df]cf]h`h` ðhYfYgg]YfhY`\_ÖbbYb`i bhYf`XYf`HY`YZcbbi a a Yf  
\$(`%#`\$%)` ` `cXYf`dYf`9!A U]`Ub`\_]Y`Yf!\Ui gVYgi W`4\_]Y`"XY  
?cbhU`\_h`Ui ZbY\`a Yb"

## < Ui gVYgi W`Y`U`g`6YghUbXhY]`XYf GYb]cfYbUfVY]h

⇒ a a Yf`a Y`f`?ca a i bYb`gYhnYb`Ui Z`<Ui gVYgi W`Y`]a`F U\`a Yb  
XYf`GYb]cfYbUfVY]hž`i a` `Ä`hYfYb`A YbgW`Yb`I bhYfghØhni b[ `i bX  
`ðZcfa Uh]cbYb`ni `V]YhYb"5i W`X]Y`A U`hYgYf`Yb[ U[ ]YfYb`g]W`]b  
X]YgYa`6YfY]W`i bX`VUi Yb`Ub`a Y`fYfYb`GhUbXcfhYb`Y]bYb  
`ðZcfa Uh]cbgX]Ybgh`ZÖf`GYb]cf]bbYb`i bX`GYb]cfYb`Ui Z`  
E i U`]Z]h]YfhY`9`fYbUa h]W`Y`VYgi W`Yb`Ä`hYfY`A YbgW`Yb`ni` <Ui gYž  
i a` <]Zg!`i bX`I bhYfghØhni b[ gUb[ YVchY`ni`Yf`\_`ÄfYb`i bX  
ni [ `Äb[ `]W`ni`a UW`Yb"BYVYb` ðZcfa Uh]cbYb`k ]fX`Ui W`X]fY`\_hY  
<]ZY`VY]`U`i hYb`DfcV`Ya Yb`Ub[ YVchYbž`a ]h`XYa`N]Y`ž`X]Y  
@VYbgg]hi Uh]cb`XYf`Ä`hYfYb`6Yj Ö`\_Yfi b[ `bUW`\U`h][`ni  
j YfVYggYfb"

8 Ug`9b[ U[ Ya YbhXYf`9`fYbUa h]W`Yb`n]Y`h`XUfUi Z`UVž`Y]bY  
gY`Vghgh`ÄbX][ Y`@VYb`gZÖ`fi b[ `]a`5`hYf`ni`ZÖfXYfb`i bX  
DZY[ Y\Y]a Ui ZbU\`a Yb`ni`j YfnÖ[ Yfb`cXYf`ni`j Yfa Y]XYb"J]Y`Y  
GYb]cfYb`g]bX`c`Zi`b]W`h`Ui gfY]W`YbX`ØVYf`X]Y  
I bhYfghØhni b[ ga Ö[ `]W`\_Y]hYb`]bZcfa ]Yfhž`X]Y`]bYb`ni f  
J YfZÖ[ i b[ `ghY\Yb"8]Y`9`fYbUa h]W`Yb`nY][ Yb`U`hYfbUh]j Y  
@Ögi b[ Yb`Ui Zi bX`Vf]b[ Yb`X]Y` ðZcfa Uh]cbYb`ni`5b[ YVchYbž  
5\_h]j ]h`hYbž`6YfUhi b[ g!`i bX`I bhYfghØhni b[ ga Ö[ `]W`\_Y]hYb`X]fY`\_h  
ni`XYb`6YhfcZYbYb`bUW`<Ui gY"8]Y`J YfVYggYfi b[ `XYf  
@VYbgei U`]h`h`XYf`GYb]cf]bbYb`i bX`GYb]cfYb`ghY`h`\]YfVY]`]a  
A ]hY`di b`\_hž`k ]Y`a U`hYgYf"XY`VYf]W`hYh"

8YhU]`g	
J cfZU``	Gcbgh][ Yg
C fh	?]Y`ž'8Yi hgW\`UbX
E i Y``Yb	<ul style="list-style-type: none"> <li>• k k k "_b!cb`]bY"XY</li> <li>• k k k "a U`hYgYf"XY</li> </ul>

6Ygi W\Yb`G]Y`i bg`Ui Z.`b!U[ "XY